

Balance Sheet of Macedonian Banks

(in thousand Denar)

ASSETS	2000		1999	
CASH AND BALANCE WITH NBRM	6,711,829	8.2%	5,730,296	7.9%
Denar cash	2,302,530	34.3%	747,397	13.0%
Foreign exchange cash	2,484,942	37.0%	3,498,052	61.0%
Precious metals and other kind of cash	12,327	0.2%	102,669	1.8%
Compulsory reserve and other balances with NBRM	1,912,030	28.5%	1,382,178	24.1%
SECURITIES REDISCOUNTED BY NBRM	4,377,890	5.3%	1,718,214	2.4%
DEBT SECURITIES	7,670,938	9.4%	8,292,233	11.5%
Checks and bills of exchange	306,008	4.0%	186,628	2.3%
Government securities	6,953,112	90.6%	7,745,292	93.4%
Other debt securities	411,818	5.4%	360,313	4.3%
PLACEMENTS TO BANKS	27,285,234	33.3%	22,366,049	31.0%
Accounts with domestic banks	1,705,270	6.2%	1,166,553	5.2%
Accounts with foreign banks	24,154,397	88.5%	19,284,318	86.2%
Short-term loans and other claims on domestic banks and other financial institutions	1,036,091	3.8%	1,537,848	6.9%
Short-term loans and other claims on foreign banks and other financial institutions	67,166	0.2%	49,429	0.2%
Past due claims on banks	277	0.0%	8,991	0.0%
Long-term loans and other claims on domestic banks and other financial institutions	316,592	1.2%	308,480	1.4%
Long-term loans and other claims on foreign banks and other financial institutions		0.0%	-	0.0%
Non-performing loans of banks	5,441	0.0%	10,430	0.0%
Special reserves for potential losses for claims on banks	-	0.0%	-	0.0%
PLACEMENTS TO CLIENTS	27,724,941	33.8%	25,426,248	35.2%
Enterprises	24,366,853	87.9%	23,507,057	92.5%
Other customers	1,524,477	5.5%	1,938,202	7.6%
Households	3,348,378	12.1%	2,331,042	9.2%
Non-performing loans of customers	7,504,925	27.1%	5,475,043	21.5%
Special reserves for potential loan losses	- 9,019,692	-32.5%	- 7,825,096	-30.8%
ACCRUED INTEREST AND OTHER ASSETS	2,779,098	3.4%	4,273,928	5.9%
Accrued interest	1,289,626	46.4%	1,947,093	45.6%
Doubtful and contested claims based on interest	3,003,419	108.1%	2,730,636	63.9%
Special reserves for potential interest losses	- 3,546,965	-127.6%	- 3,278,743	-76.7%
Other claims	445,729	16.0%	772,038	18.1%
Foreclosures	1,496,450	53.8%	1,567,010	36.7%
Net commission relations	- 69,931	-2.5%	389,379	9.1%
Net internal relations	- 16,012	-0.6%	- 16,826	-0.4%
Other assets	176,782	6.4%	163,341	3.8%
CAPITAL INVESTMENTS	1,093,095	1.3%	1,399,317	1.9%
Capital investment in domestic banks	278,171	25.4%	311,966	22.3%
Capital investment in foreign banks		0.0%	78,247	5.6%
Capital investment in enterprises	811,803	74.3%	1,008,242	72.1%
Special reserves for purchased owned shares	3,121	0.3%	862	0.1%
FIXED ASSETS	4,669,443	5.7%	4,147,036	5.7%
Buildings	4,186,785	89.7%	3,890,336	93.8%
Equipment	1,798,833	38.5%	1,542,604	37.2%
Intangible investments	185,468	4.0%	172,469	4.2%
Correction of value for intangible investments	- 33,024	-0.7%	- 16,684	-0.4%
Other means of operation	76,365	1.6%	53,026	1.3%
Means of operation in preparation	247,229	5.3%	88,882	2.1%
Correction of value for fixed assets	- 1,792,213	-38.4%	- 1,583,597	-38.2%
NON-ALLOCATED RESERVES FOR POTENTIAL LOSSES	- 313,142	-0.4%	- 1,098,711	-1.5%
TOTAL ASSETS	81,999,326	100.0%	72,254,610	100.0%
OFF-BALANCE SHEET ASSETS	13,998,422		14,008,138	

Appendix 1

Balance Sheet of Macedonian Banks

(in thousand Denar)

LIABILITIES	2000		1999	
DEPOSITS OF BANKS	4,953,904	6.04%	3,061,381	4.24%
Denar sight deposits of domestic banks	1,175	0.02%	-	0.00%
Foreign sight deposits of domestic banks	1,331,070	26.87%	1,395,596	45.59%
Foreign sight deposits of foreign banks	2,305,992	46.55%	1,046,906	34.20%
Short-term denar deposits	435,688	8.79%	199,830	6.53%
Short-term foreign deposits	832,687	16.81%	376,370	12.29%
Long-term denar deposits	47,292	0.95%	42,679	1.39%
Long-term foreign deposits	-	0.00%	-	0.00%
SIGHT DEPOSITS	32,686,184	39.86%	27,722,637	38.37%
Denar sight deposits of enterprises	8,362,296	25.58%	7,481,743	26.99%
Denar sight deposits of public sector	3,287,949	10.06%	1,259,171	4.54%
Denar sight deposits of other customers	1,279,290	3.91%	1,088,615	3.93%
Denar sight deposits of households	3,161,256	9.67%	2,392,401	8.63%
Restricted denar deposits	1,396,299	4.27%	1,200,161	4.33%
Foreign sight deposits of enterprises	8,903,519	27.24%	10,001,133	36.08%
Foreign sight deposits of households	4,970,851	15.21%	3,125,040	11.27%
Restricted foreign deposits	1,324,724	4.05%	1,174,373	4.24%
SHORT TERM DEPOSITS UP TO 1 YEAR	10,892,145	13.28%	8,278,927	11.46%
Denar short term deposits of enterprises	5,442,469	49.97%	4,433,783	53.56%
Denar short term dep. of public sector	684,306	6.28%	569,617	6.88%
Denar short term dep. of other clients	191,726	1.76%	173,528	2.10%
Denar short term deposits of households	653,615	6.00%	559,326	6.76%
Foreign short term dep. of enterprises	-	0.00%	-	0.00%
Foreign short term deposits of public sector	-	0.00%	-	0.00%
Foreign short term deposits of other clients	2,012,212	18.47%	1,615,557	19.51%
Foreign short term deposits of households	1,907,817	17.52%	927,116	11.20%
SHORT TERM BORROWINGS UP TO 1 YEAR	2,347,168	2.86%	4,972,900	6.88%
Short-term borrowings of NBRM	1	0.00%	680,301	13.68%
Short-term denar borrowings of domestic banks	640,088	27.27%	1,185,439	23.84%
Short-term foreign borrowings of domestic banks	-	0.00%	54,063	1.09%
Short-term borrowings of foreign banks	1,621,279	69.07%	2,702,563	54.35%
Short-term denar borrowings of others	85,800	3.66%	139,721	2.81%
Short-term foreign borrowings of others	-	0.00%	-	0.00%
Short-term borrowings of enterprises	-	0.00%	210,813	4.24%
Liabilities from other short-term sources	-	0.00%	-	0.00%
OTHER LIABILITIES	2,543,452	3.10%	2,698,210	3.73%
Payable interest	232,784	9.15%	375,879	13.93%
Other liabilities in denar	1,346,817	52.95%	1,129,785	41.87%
Other liabilities in FX	462,415	18.18%	471,449	17.47%
Temporary accounts	501,436	19.71%	721,070	26.72%
LONG TERM DEPOSITS OVER 1 YEAR	3,066,055	3.74%	3,713,245	5.14%
Denar long term deposits of enterprises	72,545	2.37%	786,159	21.17%
Denar long term deposits of public sector	90,515	2.95%	281,563	7.58%
Denar long term deposits of other clients	65,166	2.13%	74,613	2.01%
Denar long term deposits of households	1,954,380	63.74%	2,036,770	54.85%
Foreign long term dep. of enterprises	-	0.00%	-	0.00%
Foreign long term dep. of public sector	4,899	0.16%	-	0.00%
Foreign long term dep. of other clients	2,332	0.08%	2,114	0.06%
Foreign long term dep. of households	876,218	28.58%	532,026	14.33%
LONG TERM BORROWINGS OVER 1 YEAR	5,474,404	6.68%	5,761,339	7.97%
Long term borrowings of NBRM	641,782	11.72%	599,584	10.41%
Long term denar borrow. of domestic banks	209,556	3.83%	163,273	2.83%
Long term FX borrow. of dom. banks	-	0.00%	-	0.00%
Long term borrowings of foreign banks	3,822,224	69.82%	4,278,248	74.26%
Long term borrowings of others	777,764	14.21%	655,506	11.38%
Long term FX borrowings of others	-	0.00%	-	0.00%
Long term borrowings of non-financial institutions	23,078	0.42%	64,728	1.12%
Securitized long term debt	-	0.00%	-	0.00%
PROVISIONS FOR OFF BALANCE SHEET LIABILITIES	933,752	1.14%	1,109,873	1.54%
OWNED FUNDS	19,102,280	23.30%	14,936,098	20.67%
Equity capital	16,588,615	86.84%	13,553,862	90.75%
Reserve fund	2,944,275	15.41%	2,645,795	17.71%
Revaluation reserves	8,933	0.05%	17,381	0.12%
Unallocated profit from previous years	20,009	0.10%	1,498	0.01%
Other funds	23,096	0.12%	22,771	0.15%
Loss	- 169,506	-0.89%	- 206,498	-1.38%
Non-allocated reserves for potential loan losses	- 313,142	-1.64%	- 1,098,711	-7.36%
TOTAL LIABILITIES	81,999,344	100.00%	72,254,610	100.00%
OFF-BALANCE LIABILITIES	13,998,422		14,008,138	

Income Statement

(in thousand Denar)

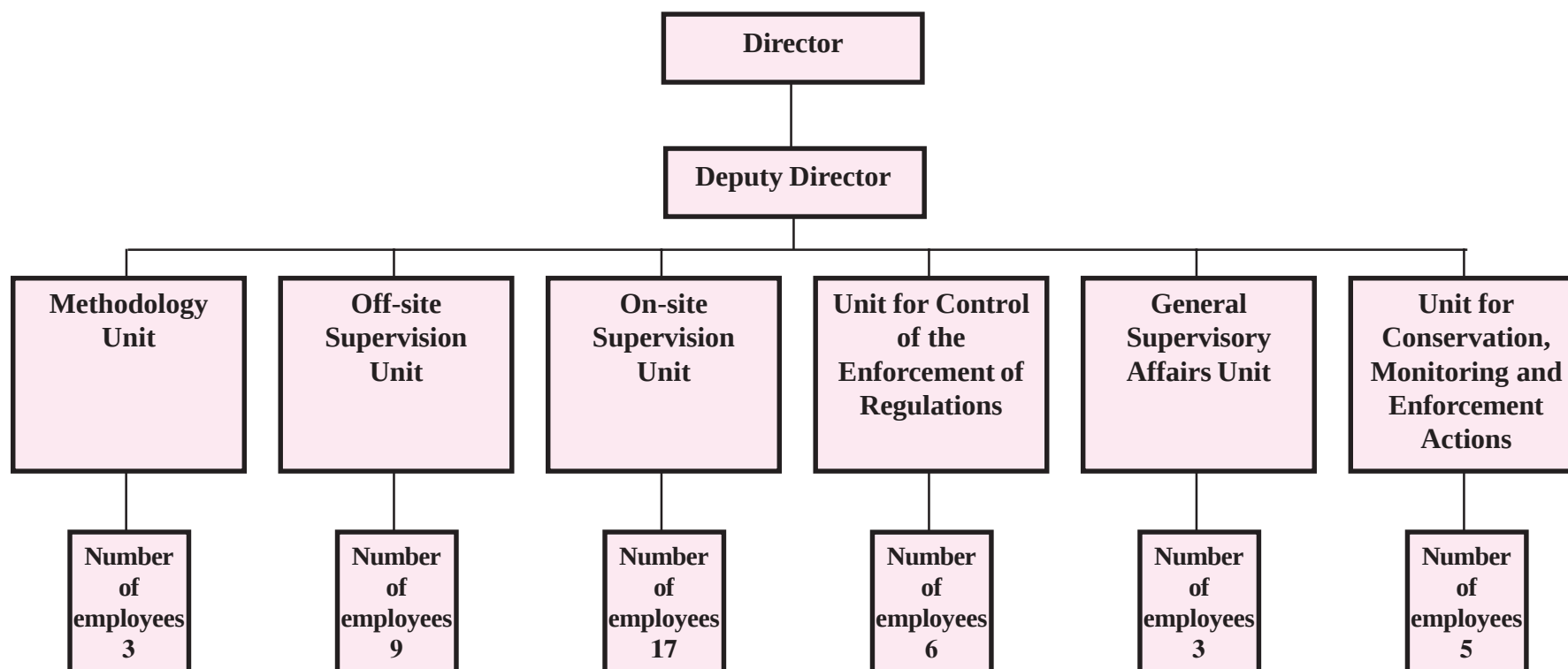
	2000		1999	
INTEREST INCOME	5,165,359	100.0%	4,809,469	100.0%
<i>Banks</i>	759,202	14.7%	513,534	10.7%
<i>Enterprises</i>	4,169,147	80.7%	5,298,127	110.2%
<i>Households</i>	540,516	10.5%	448,358	9.3%
<i>Other</i>	1,000,294	19.4%	403,508	8.4%
<i>Reversed interest</i>	-1,303,800	-25.2%	-1,854,058	-38.6%
INTEREST EXPENSE	2,571,715	100.0%	2,664,626	100.0%
<i>Banks</i>	596,874	23.2%	802,029	30.1%
<i>Enterprises</i>	991,768	38.6%	970,849	36.4%
<i>Households</i>	632,616	24.6%	551,604	20.7%
<i>Other</i>	244,473	9.5%	216,420	8.1%
<i>Insurance premium</i>	105,984	4.1%	123,724	4.6%
NET INTEREST INCOME	2,593,644	100.0%	2,144,843	100.0%
PROVISIONS	2,921,778	100.0%	3,412,630	100.0%
<i>Provisions</i>	3,414,777	116.9%	3,775,608	110.6%
<i>Recovery, regarding provisions</i>	-492,999	-16.9%	-362,978	-10.6%
NET INTEREST INCOME AFTER PROVISIONING	-328,134	100.0%	-1,267,787	100.0%
NET INCOME FROM FEES	1,866,031	100.0%	1,707,325	100.0%
<i>Received fees</i>	2,173,634	116.5%	2,058,380	120.6%
<i>Paid fees</i>	-307,603	-16.5%	-351,055	-20.6%
DIVIDENDS	23,441	100.0%	20,761	100.0%
NET INCOME FROM SECURITIES	3,313	100.0%	50,932	100.0%
NET CAPITAL INCOME	-424,706	100.0%	-72,528	100.0%
NET FX INCOME	601,908	100.0%	925,291	100.0%
OTHER INCOME	3,039,468	100.0%	2,931,690	100.0%
<i>Other income</i>	733,936	24.1%	248,096	8.5%
<i>Extraordinary income</i>	2,305,532	75.9%	2,683,594	91.5%
GENERAL AND ADMINISTRATIVE EXPENSE	3,084,330	100.0%	2,642,558	100.0%
<i>Wages</i>	1,861,553	60.4%	1,643,261	62.2%
<i>Depreciation</i>	272,798	8.8%	230,527	8.7%
<i>Material expenses</i>	242,608	7.9%	191,333	7.2%
<i>Services</i>	514,634	16.7%	431,143	16.3%
<i>Business trip expenses</i>	41,563	1.3%	37,894	1.4%
<i>Representation expenses</i>	151,174	4.9%	108,400	4.1%
OTHER EXPENSE	888,088	100.0%	986,129	100.0%
<i>Other expenses</i>	800,946	90.2%	849,906	86.2%
<i>Extraordinary expenses</i>	87,142	9.8%	136,223	13.8%
GROSS INCOME	808,903		666,997	
TAXES	163,729		164,085	
NET INCOME AFTER TAXES	645,174		502,912	

Credit Portfolio's Performances of the Macedonian Banks

	31.12.1995	31.12.1996	31.12.1997	31.12.1998	31.03.1999	30.06.1999	30.09.1999	31.12.1999	31.03.2000	30.06.2000
A	10,550,777	12,348,009	17,534,242	20,358,281	20,933,751	20,224,735	18,587,089	21,617,057	21,369,408	23,185,800
B	5,072,398	6,832,888	11,602,287	13,173,761	13,644,550	10,017,972	10,658,827	8,083,135	8,012,793	7,420,400
C	4,947,640	6,984,983	5,270,171	7,787,624	8,646,722	11,621,931	10,290,209	8,217,902	7,343,758	7,569,700
D	1,705,371	2,933,664	5,834,359	7,074,593	7,453,538	8,274,039	7,121,910	9,174,895	9,165,043	7,070,300
E	5,838,033	4,353,860	5,010,335	1,549,809	1,591,591	1,879,288	6,350,108	3,541,401	3,115,353	4,987,200
Total Credit Exposure	28,114,219	33,453,404	45,251,394	49,944,068	52,270,152	52,017,965	53,008,143	50,634,390	49,006,355	50,233,500
Potential Losses	8,645,884	8,497,187	10,755,971	8,758,553	9,263,171	10,328,082	13,921,240	11,423,979	10,762,481	11,620,600
Total C, D, E	12,491,044	14,272,507	16,114,865	16,412,026	17,691,851	21,775,258	23,762,227	20,934,198	19,624,154	19,627,300
Total D, E	7,543,404	7,287,524	10,844,694	8,624,402	9,045,129	10,153,327	13,472,018	12,716,296	12,280,396	12,057,500
Total C, D	6,653,011	9,918,647	11,104,530	14,862,217	16,100,260	19,895,970	17,412,119	17,392,797	16,508,801	14,640,100
C, D, E / Total Credit Exposure	44.43	42.66	35.61	32.86	33.85	41.86	44.83	41.34	40.04	39.00
D, E / Total Credit Exposure	26.83	21.78	23.97	17.27	17.30	19.52	25.41	25.11	25.06	24.00
C, D / Total Credit Exposure	23.66	29.65	24.54	29.76	30.80	38.25	32.85	34.35	33.69	29.00
D / Total Credit Exposure	6.07	8.77	12.89	14.17	14.26	15.91	13.44	18.12	18.70	14.00
E / Total Credit Exposure	20.77	13.01	11.07	3.10	3.04	3.61	11.98	6.99	6.36	9.00
C / Total Credit Exposure	17.60	20.88	11.65	15.59	16.54	22.34	19.41	16.23	14.99	15.00
Potential Losses/Total Credit Exposure	30.75	25.40	23.77	17.54	17.72	19.85	26.26	22.56	21.96	23.00
Net Items in C, D and E	4,563,416	6,683,251	6,869,808	9,378,015	10,211,811	12,853,468	11,278,612	10,750,874	10,090,340	9,212,500
Guarantee Capital	9,350,598	10,299,763	11,272,668	13,303,741	14,067,882	13,612,200	10,173,728	14,403,817	15,545,772	15,611,800
C, D, E / Guarantee Capital	133.59	138.57	142.96	123.36	125.76	159.97	233.56	145.34	126.23	125.00
D, E / Guarantee Capital	80.67	70.75	96.20	64.83	64.30	74.59	132.42	88.28	79.00	77.00
C, D / Guarantee Capital	71.15	96.30	98.51	111.71	114.45	146.16	171.15	120.75	106.19	93.00
D / Guarantee Capital	18.24	28.48	51.76	53.18	52.98	60.78	70.00	63.70	58.96	45.00
E / Guarantee Capital	62.43	42.27	44.45	11.65	11.31	13.81	62.42	24.59	20.04	31.00
C / Guarantee Capital	52.91	67.82	46.75	58.54	61.46	85.38	101.14	57.05	47.24	48.00
Net Items in C, D and E/ Guarantee Capital	48.8	64.9	60.9	70.5	72.6	94.4	110.9	74.64	64.91	59.00
Capital Adequacy Ratio		33.03	27.30	25.90	26.50	26.10	20.20	28.70	30.60	30.00

Supervision Department Organizational Chart

Appendix 4



**Banks and Savings Houses in the Republic of Macedonia
as of 31.12.2000**

I. BANKS

***Banks licensed to perform international payment operations
and credit and guarantee activities***

Balkanska banka a.d. Skopje Maksim Gorki 6 2000 Skopje phone: ++ 389 2 127 155 fax: ++ 389 2 132 186	Makedonska banka za podrška na razvojot a.d. Skopje Bul. Koco Racin 97 1000 Skopje phone: ++ 389 2 114 840 fax: ++ 389 2 115 844
Eksport Import a.d. Skopje Dame Gruev 14 2000 Skopje phone: ++ 389 2 133 411 fax: ++ 389 2 112 744	Ohridska banka a.d. Ohrid Makedonski prosvetiteli 19 6000 Ohrid phone: ++ 389 96 206 600 fax: ++ 389 96 31 007
Investbanka a.d. Skopje Makedonija 9/11 2000 Skopje phone: ++ 389 2 114 166 fax: ++ 389 2 135 528	Radobank a.d. Skopje Jurij Gagarin 17 1000 Skopje phone: ++ 389 2 393 300 fax: ++ 389 2 380 453
Izvozna i kreditna banka a.d. Skopje 11 Oktomvri 8 2000 Skopje phone: ++ 389 2 122 207 fax: ++ 389 2 122 393	Sileks banka a.d. Skopje Gradski zid blok 9 lokal 5 1000 Skopje phone: ++ 389 2 115 288 fax: ++ 389 2 114 891
Komercijalna banka a.d. Skopje Dimitar Vlahov 4 2000 Skopje phone: ++ 389 2 107 107 fax: ++ 389 2 111 780	Stopanska banka a.d. Bitola Dobrivoe Radosavljeviki 21 7000 Bitola phone: ++ 389 97 33 563 fax: ++ 389 97 37 048
Kreditna banka a.d. Skopje Dame Gruev 1 1000 Skopje phone: ++ 389 2 116 433 fax: ++ 389 2 116 830	Stopanska banka a.d. Skopje 11 Oktomvri 7 1000 Skopje phone: ++ 389 2 191 191 fax: ++ 389 2 114 503
Makedonska banka a.d. Skopje Bul. VMRO 3-12/2 1000 Skopje phone: ++ 389 2 117 111 fax: ++ 389 2 117 191	Teteks banka a.d. Skopje Naroden Front 19/a 1000 Skopje phone: ++ 389 2 127 449; ++ 389 2 131 155 fax: ++ 389 2 131 419

Tetovska banka a.d. Tetovo Marsal Tito 14 1200 Tetovo phone: ++ 389 44 335 280 fax: ++ 389 44 335 274	T.C. Ziraat bankasi - branch - Skopje 11 Oktomvri 3 1000 Skopje phone: ++ 389 2 111 337 fax: ++ 389 2 110 013
Tutunska banka a.d. Skopje 12-ta Udarne brigada b.b. 1000 Skopje phone: ++ 389 2 105 600 fax: ++ 389 2 231 114	

Banks licensed to perform domestic payment operations

Komercijalno investiciona banka a.d. Kumanovo Plastad Nova Jugoslavija bb 1300 Kumanovo phone: ++ 389 31 414 333 fax: ++ 389 31 20 061	SBS Agro banka - International Makedonija a.d. Skopje 27 Mart 1 1000 Skopje phone: ++ 389 2 119 191; ++ 389 2 124 288 fax: ++ 389 2 112 830
Kreditna banka a.d. Bitola Marsal Tito 16 7000 Bitola phone: ++ 389 97 48 560 fax: ++ 389 97 36 594	Zemjodelska banka a.d. Skopje Vasil Glavinov 28/2 1000 Skopje phone: ++ 389 2 112 699 fax: ++ 389 2 224 844
Pelagoniska banka a.d. Prilep Gorce Petrov b.b. 7500 Prilep phone: ++ 389 48 27 211 fax: ++ 389 48 30 981	

II. SAVINGS HOUSES

AL KOSA a.d. Stip Vanco Prke bb 2000 Stip phone: ++ 389 92 392 960 fax: ++ 389 92 393 163	Bavag d.o.o. Skopje 11 Oktomvri 23/1 1000 Skopje phone: ++ 389 2 134 362 fax: ++ 389 2 135 328
AM d.o.o. Skopje Dimitrija Cupovski 10 1000 Skopje phone: ++ 389 2 119 565 fax: ++ 389 2 125 435	Graganska stedilnica d.o.o. Skopje Dame Gruev 10 1000 Skopje phone: ++ 389 2 238 202 fax: ++ 389 2 118 585

Dikuko d.o.o. Skopje Mito Hadjivasilev Jasmin 6 1000 Skopje phone: ++ 389 2 112 140 fax: ++ 389 2 213 930	Mit Stedilnica d.o.o. Kumanovo Ivo Lola Ribar 14 1300 Kumanovo phone: ++ 389 31 26 180 fax: ++ 389 31 26 180
Zegin Viktorija i drugi d.o.o. Skopje Naroden Front 5-3/1 1000 Skopje phone: ++ 389 2 115 600 fax: ++ 389 2 115 600	Moznosti d.o.o. Skopje Naroden Front 19/1 1000 Skopje phone: ++ 389 2 130 284 fax: ++ 389 2 130 203
Inko d.o.o. Skopje Dimitrija Cupovski 23 1000 Skopje phone: ++ 389 2 114 182 fax: ++ 389 2 223 277	Mladinec d.o.o. Skopje Bul. G.Delcev 11 LA/1, DTC Mavrovka 1000 Skopje phone: ++ 389 2 238 712 fax: ++ 389 2 237 521
Interfalko d.o.o. Skopje Bul. Partizanski odredi 123 1000 Skopje phone: ++ 389 2 118 788; ++ 389 2 362 546 fax: ++ 389 2 362 546	Peon d.o.o. Strumica Marsal Tito bb 2400 Strumica phone: ++ 389 902 21 927 fax: ++ 389 902 345 706
Kiro Kucuk d.o.o. Veles Car Samoil 1 1400 Veles phone: ++ 389 43 31 199 fax: ++ 389 43 32 637	Postenska stedilnica d.o.o. Skopje Orce Nikolov bb 1000 Skopje phone: ++ 389 2 112 862 fax: ++ 389 2 233 054
Mak BS d.o.o. Skopje Dame Gruev blok 2/3 1000 Skopje phone: ++ 389 2 131 190; ++ 389 2 132 444 fax: ++ 389 2 236 466	Fersped d.o.o. Skopje Naroden Front 17 1000 Skopje phone: ++ 389 2 149 370 fax: ++ 389 2 228 978
Makedonska stedilnica a.d. Skopje Kliment Ohridski 58 b 1000 Skopje phone: ++ 389 2 121 370 fax: ++ 389 2 121 408	FULM stedilnica d.o.o. Skopje Zeleznicka 58 1000 Skopje phone: ++ 389 2 115 244; ++ 389 2 114 589 fax: ++ 389 2 115 653
Malesevka a.d. Berovo Marsal Tito 10/a 2330 Berovo phone: ++ 389 33 470 755 fax: ++ 389 33 471 250	