

Private Sector Behavior and Its Financial and Macroeconomic Impacts: Discussion

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3rd Research Conference of the National Bank of the Republic of Macedonia Skopje, April 2014



Towards Recovery and Sustainable Growth in the Altered Global Environment

- A negative relationship between debt and growth is documented in a wide range of empirical studies, although the exact magnitude and the threshold is debated.
- Monetary dollarization amplifies vulnerabilities in the economy (e.g. through the indirect FX risks); lender of last resort
- ➤ Interrelation of the cyclicality of the bank balance sheets and the business cycle



Paper I: Analysis of the Deleveraging Process of Non Financial Enterprises in Bulgaria



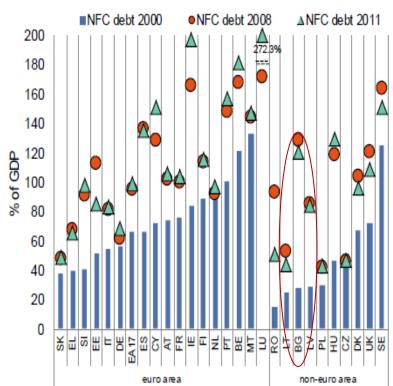
Why is the deleveraging of NFC important?

- ➤ High corporate indebtedness
 - > drag on investment activity and profitability
 - > threat to financial stability (increase of NPLs and bankruptcies)
 - > potential losses to the sovereign
- → The reduction of debt is crucial to redirect resources to more sustainable levels and more productive activities
- → However, deleveraging has to be gradual and orderly, if not
 - ➤ Investment will suffer as companies concentrate on deleveraging and repairing their balance sheets
 - ➤ Unwillingness to take up new projects if the returns primarily benefit existing creditors rather than equity holders (Myers, 1977; Occhino, 2010).
 - ➤ Particularly problematic for SMEs



Stylised Facts





- ➤ Bulgaria: NFC debt came to some 115% of GDP in 2013
- Operational costs decrease (labour shedding), increase of profitability
- ➤ Demand pressures remain the predominant driver of firms' deleveraging decisions, credit conditions have tightened
- ➤ Banks' deleveraging, high NPLs (2013: 17.2%)
- Deleveraging affected firms' investment decisions, BUT overall macroeconomic impact could be partly mitigated by the strong export performance.
- Macroeconomic Imbalances Procedure (scoreboard, 11 indicators)-early warning system, preventive and corrective action=>
 Debt of NFC in Bulgaria remains high



Discussion

- Firm-level data (AMADEUS, etc.)
- ➤ Differentiation according to firm size (SMEs particularly vulnerable)
- > Statements often based on correlations, but causality?
- > Policy implications:
 - ➤ Alternative funding instruments (e.g. corporate bonds)
 - ➤ Credit bureaus (providing information, in particular SMEs)
 - ➤ Insolvency legislation/ corporate restructuring
 - > Tax incentives for corporate restructuring
 - > Structural reforms aiming at removing business bottlenecks and the promotion of market-friendly labour reforms buildup can play a critical role, especially in the medium term.
 - An institutional framework needs to be in place to prevent the build-up of **a**ew imbalances (capital structure that is more conducive to growth).



Paper II: Dollarization of Deposits in Short and Long Run: Evidence from CESE Countries



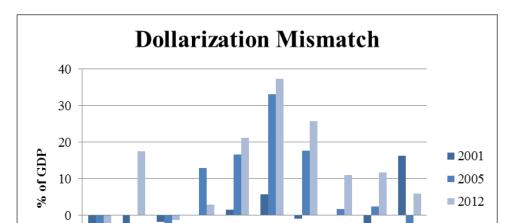
Policy Relevance

- ➤ The build-up of a considerable stock of foreign currency deposits, loans along with rapid credit growth in the private sector featured the convergence process of the CESEE countries in the last decade
- ➤ Deposit dollarization amplifies banking system's vulnerabilities
 - ➤ Mismatch of currency denomination of liabilities and assets
 - ➤ Indirect foreign currency risk when foreign positions are matched
- An appropriate de-dollarization strategy should be tailored acc. to the underlying drivers of dollarization



Stylized Facts

- The role of foreign currency has been asymmetric between loans and deposits; the share of FCD and the sectoral distribution differs among the CESEE countries
- Studies on CESEE and Latin America
 - ➤ high correlation between inflation and share of FCD;
 - ➤ phenomenon by hysteresis and habit persistence in households' portfolio decisions (Feige, 2003; Ize and Yeyati, 2003; Stix 2010a).
 - institutional view (Levy-Yeyati, 2006)
 - ➤ Meta-analyses of FCL (Crespo Cuaresma et al, 2011; Hake et al, 2014)





Discussion

- Results in a nutshell
 - ➤ Short run: FX depreciation and FX volatility (CHF deposits in PL?; FX volatility?)
 - ➤ Long run: Minimum Variance Portfolio (coefficients do not differ across countries?)
- ➤ Robustness checks (IR statistics)
- ➤ Definition of a long-run period: 2008-2013
- MVP also for countries with fix FX regime/ CB country (Basso, Calvo-Gonzales and Jurgilas, 2011); Sample of countries (RS, PL, HU, AL, CZ, RO)
- > "Dinarization"-strategy in RS; Poland
- Persistence of the use of foreign currencies- related to past experiences (in contrast to MVP-forward-looking measure); same roots of dollarization?
 - ➤ Memories of inflation episodes (e.g. Stix. 2011, OeNB Euro Survey)
 - > Remittances
 - > Institutional characteristics



Paper III: Cross-Sectional Facts on Bank Balance Sheets over the Business Cycle



Stylized Facts

- ➤ Turkey –EU candidate country, economic developments diff from Western Balkans
- Financial system- bank-based with assets in 2013: 97% of GDP
- > Predominant domestically-owned banks (75% of total assets)
- > FX risk is limited as FX loans allowed only in the corporate sector
- > Credit growth averaged 15% in the last three yesr
- ➤ Bank funding- mostly deposits but securities gain in pace, FX depositssome 25% of total deposits as of 2013
- Reserach Question (correlations, a model)
 - ➤ How did the GDP growth impact the balance sheets (funding, assets, profitability) of the banks, 2003-2013?
 - > Are there differences wrt bank size?



- Asset growth of Turkish banks depends on their size (small banks-equity, large banks- almost exclusively deposits)
- Assets and deposits (small banks- procyclical, large banks-acyclical)
- ➤ Bank profitability (small banks- acyclical, large banks- acyclical)
- Analysis based on correlations of cyclical components but no causality analysis and hardly a policy recommendation



Discussion

- > Motivation and policy implications
 - ➤ Growth of assets for large banks is strongly related to deposits
- Contribution to the literature of "Finance-Growth"-nexus but the relation to the first part of the paper is unclear
- Methodology
 - quantile regressions (Koenker and Basset, 1978) instead of FE, RE, focusing on the median, heterogeneous variances
 - ➤ Multilevel mixed models (particular appropriate for data organised



Thank you for your attention!