

NATIONAL BANK OF THE REPUBLIC OF MACEDONIA

# BANKING SYSTEM INDICATORS

AS OF 31.12.2005

May, 2006

P.O.Box 401, 1000 Skopje, Republic of Macedonia Phones: +389 2 3108-108 (Switch board); +389 2 3108-172 Facsimile: +389 2 3108-357 (Central); +389 2 3108-348 Teleks 51415 NARBAM MB

### 1. Balance sheet

#### in thousand of Denars

400570	Large		Medium		<b></b>		Tatal	
ASSETS	banks	%	banks	%	Small banks	%	Total	%
CASH AND BALANCE WITH NBRM	4,560,613	4.9%	1,365,652	7.9%	2,056,231	6.8%	7,982,496	5.7%
Denar cash	3,498,877	76.7%	875,463	64.1%	1,664,584	81.0%	6,038,924	75.7%
Foreign currency cash	1,061,529	23.3%	490,189	35.9%	389,242	18.9%	1,940,960	24.3%
Precious metals and other kind of cash	207	0.0%			2,405	0.1%	2,612	0.0%
SECURITIES REDISCOUNTED BY					_,		_,• · -	,.
NBRM	4,071,782	4.4%	2,378,529	13.8%	2,483,423	8.2%	8,933,734	6.4%
DEBT SECURITIES	6,516,435	7.0%	447,383	2.6%	408,513	1.3%	7,372,331	5.2%
Checks and bills of exchange	44,783	0.7%	47,472	10.6%	41,410	10.1%	133,665	1.8%
Government securities denar nominated	6,166,924	94.6%	47,496	10.6%	144,527	35.4%	6,358,947	86.3%
Other debt securities	304,728	4.7%	352,415	78.8%	222,576	54.5%	879,719	11.9%
PLACEMENTS TO OTHER BANKS	30,336,524	32.7%	4,675,955	27.1%	8,146,011	26.8%	43,158,490	30.7%
Accounts with domestic banks	4,039,694	13.3%	596,495	12.8%	1,086,662	13.3%	5,722,851	13.3%
Accounts with foreign banks	26,080,909	86.0%	3,998,661	85.5%	5,141,156	63.1%	35,220,726	81.6%
Short-term loans and other claims on domestic banks and other financial institutions	77,122	0.3%	1,542	0.0%	173,126	2.1%	251,790	0.6%
Short-term loans and other claims on	11,122	0.3%	1,042	0.0 %	173,120	2.1/0	231,790	0.076
foreign and domestic banks in foreign currency	76,209	0.3%	75,898	1.6%	277,797	3.4%	429,904	1.0%
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Past due loans and claims on banks Long-term loans and other claims on	26	0.0%					26	0.0%
domestic banks and other financial institutions	62,250	0.2%	2,529	0.1%	418,867	5.1%	483,646	1.1%
Long-term loans and other claims on	02,200	0.270	2,020	0.170	410,007	0.170	400,040	1.170
foreign banks and other financial institutions					866,859	10.6%	866,859	2.0%
Non-performing loans on banks	314	0.0%	830	0.0%	181,544	2.2%	182,688	0.4%
LOANS TO CLIENTS	39,963,718	43.0%	7,367,124	42.7%	11,577,303	38.1%	58,908,145	41.9%
Enterprises	25,553,046	63.9%	5,674,051	77.0%	6,681,096	57.7%	37,908,193	64.4%
Other customers	180,642	0.5%	43,329	0.6%	157,013	1.4%	380,984	0.6%
Households	13,364,454	33.4%	1,955,283	26.5%	4,869,168	42.1%	20,188,905	34.3%
Non-performing loans to clients	8,529,019	21.3%	274,633	3.7%	1,515,143	13.1%	10,318,795	17.5%
Reserves for potential loan losses	(7,663,443)	-19.2%	(580,172)	-7.9%	(1,645,117)	-14.2%	(9,888,732)	-16.8%
ACCRUED INTEREST AND OTHER ASSETS	3,248,797	3.5%	319,127	1.9%	2,610,508	8.6%	6,178,432	4.4%
Accrued interest	358,642	11.0%	79,926	25.0%	154,024	5.9%	592,592	9.6%
Non-accrual interest and other claims	4,373,028	134.6%	125,093	39.2%	572,699	21.9%	5,070,820	82.1%
Reserves for potential losses for interest	(4,394,061)	-135.3%	(129,958)	-40.7%	(578,658)	-22.2%	(5,102,677)	-82.6%
Other claims	971,615	29.9%	888	0.3%	250,102	9.6%	1,222,605	19.8%
Foreclosures	1,831,340	56.4%	224,389	70.3%	2,291,816	87.8%	4,347,545	70.4%
Net commission relations Other assets	(25,688) 133,921	-0.8% 4.1%	(1) (18,790	0.0%	(151,527) 72,052	-5.8% 2.8%	(177,216) 224,763	-2.9% 3.6%
SECURITIES INVESTMENTS	580,852	4.1% 0.6%	<b>79,297</b>	0.5%	878,619	2.8%	1,538,768	1.1%
Securities in foreign currency								
available for sale Equity investments in domestic	151,724	26.1%			58,739	6.7%	210,463	13.7%
currency	429,128	73.9%	79,297	100.0%	819,880	93.3%	1,328,305	86.3%
FIXED ASSETS	3,556,657	3.8%	615,153	3.6%	2,304,358	7.6%	6,476,168	4.6%
Buildings	3,158,227	88.8%	471,182	76.6%	1,833,992	79.6%	5,463,401	84.4%
Equipment	2,287,987	64.3%	311,986	50.7%	919,915	39.9%	3,519,888	54.4%
Intangible investments Other means of operation	274,947 60,240	7.7% 1.7%	40,722 3,580	6.6% 0.6%	86,397 49,687	3.7% 2.2%	402,066 113,507	6.2% 1.8%
Means of operation in preparation	79,703	2.2%	33,445	5.4%	355,493	15.4%	468,641	7.2%
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Correction of value of fixed assets Non-allocated reserves for	(2,304,447)	-64.8%	(245,762)	-40.0%	(941,126)	-40.8%	(3,491,335)	-53.9%
potential losses			(3,404)	0.0%	(109,240)	-0.4%	(112,644)	-0.1%
TOTAL ASSETS	92,835,378	100.0%	17,244,816	100.0%	30,355,726	100.0%	140,435,920	100.0%

	in thousand of Denars							
LIABILITIES	Large banks	%	Medium banks	%	Small banks	%	Total	%
DEPOSITS OF BANKS	1,247,004	1.3%	332,884	1.9%	1,137,388	3.7%	2,717,276	1.9%
Denar sight deposits	200,066	16.0%	13,530	4.1%	10,513	0.9%	224,109	8.2%
Foreign currency sight deposits of domestic	134,849	10.8%	48,375	14.5%	82,961	7.3%	266,185	9.8%
Foreign currency sight deposits of foreign banks	225,506	18.1%	1 68 805	10.10/	253,602	22.3%	479,108	17.6%
Short-term denar deposits	498,784	40.0%	163,307	49.1%	249,359	21.9%	911,450	33.5%
Short-term foreign currency deposits Long-term denar deposits	187,772 27	15.1% 0.0%	107,672	32.3%	403,163 137,790	35.4%	698,607 137,817	25.7% 5.1%
	21	0.0 /8			157,790	12.1 /0	157,017	5.1 /0
SIGHT DEPOSITS	35,160,391	37.9%	5,267,551	30.5%	7,841,333	25.8%	48,269,275	34.4%
Denar sight deposits of enterprises	7,242,162	20.6%	951,956	18.1%	1,971,699	25.1%	10,165,817	21.1%
Denar sight deposits of public sector	345,851 1,259,871	1.0% 3.6%	221,808 130,265	4.2%	280,896	3.6%	848,555 1,733,561	1.8%
Denar sight deposits of other customers Denar sight deposits of citizens	6,116,297	<u> </u>	758.873	14.4%	1,697,006	21.6%	8,572,176	17.8%
Restricted denar deposits	277,682	0.8%	62,167	14.4 %	99,546	1.3%	439,395	0.9%
Foreign currency sight deposits of enterprises	4,212,878	12.0%	747,699	14.2%	1,234,604	15.7%	6,195,181	12.8%
Foreign currency sight deposits of citizens	15,422,827	43.9%	2,319,824	44.0%	2,037,205	26.0%	19,779,856	41.0%
Restricted foreign currency deposits	282,823	0.8%	74,959	1.4%	176,952	2.3%	534,734	1.1%
SHORT TERM DEPOSITS UP TO 1 YEAR	35,038,689	37.7%	5,152,278	29.9%	5,729,470	18.9%	45,920,437	32.7%
Denar short term deposits of enterprises	7,249,560	20.7%	1,846,504	35.8%	954,808	16.7%	10,050,872	21.9%
Denar short term deposits of public sector	471,971	1.3%	84,718	1.6%	166,699	2.9%	723,388	1.6%
Denar short term deposits of other customers	504,333	1.4%	13,901	0.3%	143,660	2.5%	661,894	1.4%
Denar short term deposits of citizens	5,980,908	17.1%	642,976	12.5%	1,258,003	22.0%	7,881,887	17.2%
Foreign currency short term deposits of enterprises	4,616,165	13.2%	767,310	14.9%	1,116,812	19.5%	6,500,287	14.2%
Foreign currency short term deposits of other	1 1 49 261	2.20/	07 200	1.00/	274 524	4.00/	1 520 675	2.20/
customers Foreign currency short term deposits of citizens	1,148,261 15,067,491	3.3%	97,890 1.698.979	1.9%	274,524 1,814,964	4.8%	1,520,675 18,581,434	3.3% 40.5%
SHORT TERM BORROWINGS UP TO 1 YEAR AND ISSUED DEBT SECURITIES Short-term denar borrowings of domestic banks Short-term borrowings of foreign banks	<b>200,944</b> 121,377 79,532	<b>0.2%</b> 60.4% 39.6%			<b>17,684</b> 7,896 9,788	<b>0.1%</b> 44.7% 55.3%	<b>218,628</b> 129,273 89,320	<b>0.2%</b> 59.1% 40.9%
Short-term denar borrowings of other customers	35	0.0%					35	0.0%
OTHER LIABILITIES	1,987,748	2.1%	713,052	4.1%	975,285	3.2%	3,676,085	2.6%
Payable interest	298,741	15.0%	62,716	8.8%	64,553	6.6%	426.010	11.6%
Other liabilities in denars	1,316,891	66.3%	581,746	81.6%	808,067	82.9%	2,706,704	73.6%
Other liabilities in FX	245,071	12.3%	17,830	2.5%	63,439	6.5%	326,340	8.9%
Temporary accounts	127,045	6.4%	50,760	7.1%	39,226	4.0%	217,031	5.9%
LONG TERM DEPOSITS OVER 1 YEAR	1,340,940	1.4%	819,903	4.8%	1,571,210	5.2%	3,732,053	2.7%
Denar long term deposits of enterprises	324,711	24.2%			310,521	19.8%	635,232	17.0%
Denar long term deposits of public sector	-	0.0%	47,539	5.8%	105 1 (0	11.00/	47,539	1.3%
Denar long term deposits of other customers Denar long term deposits of citizens	17,379 507,207	1.3% 37.8%	75,587 355,377	9.2% 43.3%	187,169 455,650	11.9% 29.0%	280,135 1,318,234	7.5%
Foreign currency long term deposits of other customers	1,224	0.1%	117	0.0%	1,650	0.1%	2.991	0.1%
Foreign currency long term deposits of citizens	490,419	36.6%	341,283	41.6%	616,220	39.2%	1,447,922	38.8%
LONG TERM BORROWINGS OVER 1 YEAR	7,610,679	8.2%	2,210,987	12.8%	3,105,780	10.2%	12,927,446	9.2%
Long term borrowings of NBRM	158,236	2.1%	749,982	33.9%	28,909	0.9%	937,127	7.2%
Long term denar borrowings of domestic banks	330,757	4.3%	58,770	2.7%	156,574	5.0%	546,101	4.2%
Long term foreign currency borrowings of domestic banks	11,452	0.2%	261,536	11.8%	697,226	22.4%	970,214	7.5%
Long term borrowings of foreign banks	6,602,184	86.7%	834,810	37.8%	1,886,975	60.8%	9,323,969	72.1%
Long term borrowings of other customers Long term foreign currency borrowings of other	507,966	6.7%			305,455	9.8%	813,421	6.3%
customers			305,889	13.8%			305,889	2.4%
Long term borrowings of enterprises	84	0.0%	- 55,005	221070	26,851	0.9%	26,935	0.2%
Assumed long term foreign currency borrowings					3,790	0.1%	3,790	0.0%
PROVISIONS FOR OFF BALANCE SHEET LIABILITIES	637,069	0.7%	35,894	0.2%	40,126	0.1%	713,089	0.5%
OWNED FUNDS	9,611,914	10.4%	2,712,267	15.7%	9,937,450	32.7%	22,261,631	15.9%
Equity capital	7,625,836	79.3%	2,466,694	90.9%	9,417,553	94.8%	19,510,083	87.6%
Reserve fund	1,886,490	19.6%	231,874	8.5%	1,165,384	11.7%	3,283,748	14.8%
		1.4%	333	0.0%	272,135	2.7%	404,482	1.8%
Revaluation reserves	132,014			4 0.01			4.000	
Unallocated profit from previous years	28,834	0.3%	52,662	1.9%	51,406	0.5%	132,902	
Unallocated profit from previous years Other funds	28,834 1,082	0.3%	52,662		88,436	0.9%	89,518	0.4%
Unallocated profit from previous years Other funds Loss	28,834	0.3%	52,662 (35,892)	-1.3%	88,436 (948,224)	0.9% -9.5%	89,518 (1,046,458)	0.4% -4.7%
Unallocated profit from previous years Other funds	28,834 1,082	0.3%	52,662		88,436 (948,224) (109,240)	0.9%	89,518	0.6% 0.4% -4.7% -0.5% <b>100.0%</b>

#### 2. Income statement

					in thousar	nd of Den	ars	
INCOME STATEMENT	Large banks	%	Medium banks	%	Small banks	%	Total	%
INTEREST INCOME	4,833,807	100.0%	1,139,910	100.0%	1,696,481	100.0%	7,670,198	100.0%
Banks	418,611	8.7%	239,260	21.0%	324,848	19.1%	982,719	12.8%
Enterprises	2,122,715	43.9%	591,115	51.9%	680,767	40.1%	3,394,597	44.3%
Citizens	1,624,302	33.6%	286,235	25.1%	600,711	35.4%	2,511,248	32.7%
Other	787,348	16.3%	44,823	3.9%	148,443	8.8%	980,614	12.8%
Reversed interest	(119,169)	-2.5%	(21,523)	-1.9%	(58,288)	-3.4%	(198,980)	-2.6%
INTEREST EXPENSE	(2,116,296)	100.0%	(342,643)	100.0%	(554,131)	100.0%	(3,013,070)	100.0%
Banks	(362,323)	17.1%	(41,641)	12.2%	(82,436)	14.9%	(486,400)	16.1%
Enterprises	(618,213)	29.2%	(107,175)	31.3%	(113,546)	20.5%	(838,934)	27.8%
Citizens	(768,579)	36.3%	(114,489)	33.4%	(197,917)	35.7%	(1,080,985)	35.9%
Other	(88,308)	4.2%	(44,338)	12.9%	(113,669)	20.5%	(246,315)	8.2%
Insurance premium	(278,873)	13.2%	(35,000)	10.2%	(46,563)	8.4%	(360,436)	12.0%
NET INTEREST INCOME	2,717,511	100.0%	797,267	100.0%	1,142,350	100.0%	4,657,128	100.0%
NET PROVISIONS	(1,979,497)	100.0%	(71,845)	100.0%	(384,453)	100.0%	(2,435,795)	100.0%
Provisions	(2,386,021)	120.5%	(104,844)	145.9%	(533,312)	138.7%	(3,024,177)	124.2%
Recovery, regarding provisions	406,524	-20.5%	32,999	-45.9%	148,859	-38.7%	588,382	-24.2%
NET INTEREST INCOME AFTER PROVISIONS	738,014	100.0%	725,422	100.0%	757,897	100.0%	2,221,333	100.0%
NET FEES AND COMMISSION	,		,					
INCOME	1,804,757	100.0%	236,898	100.0%	582,846	100.0%	2,624,501	100.0%
Fees and commission income	2,013,313	111.6%	282,928	119.4%	750,763	128.8%	3,047,004	116.1%
Fees and commission expenses	(208,556)	-11.6%	(46,030)	-19.4%	(167,917)	-28.8%	(422,503)	-16.1%
DIVIDENDS	2,355	100.0%	2,686	100.0%	7,329	100.0%	12,370	100.0%
NET INCOME, REGARDING THE SECURITIES	38,894	100.0%			1,660	100.0%	40,554	100.0%
NET CAPITAL INCOME	57,533	100.0%	1,301	100.0%	(59,125)	100.0%	(291)	100.0%
NET FX INCOME	424,887	100.0%	67,802	100.0%	133,493	100.0%	626,182	100.0%
OTHER INCOME	1,347,179	100.0%	118,364	100.0%	890,111	100.0%	2,355,654	100.0%
Other income	437,499	32.5%	8,179	6.9%	138,699	15.6%	584,377	24.8%
Extraordinary income	909,680	67.5%	110,185	93.1%	751,412	84.4%	1,771,277	75.2%
OPERATING EXPENSES	(3,114,985)	100.0%	(625,907)	100.0%	(1,443,784)	100.0%	(5,184,676)	100.0%
Salary	(1,632,882)	52.4%	(327,866)	52.4%	(714,128)	49.5%	(2,674,876)	51.6%
Depreciation	(496,542)	15.9%	(62,476)	10.0%	(188,776)	13.1%	(747,794)	14.4%
Material expenses	(182,334)	5.9%	(52,964)	8.5%	(108,181)	7.5%	(343,479)	6.6%
Services	(606,984)		(134,420)	21.5%	(360,101)	24.9%	(1,101,505)	
Business trip expenses	(30,715)	1.0%	(9,882)	1.6%	(20,981)	1.5%	(61,578)	1.2%
Representation expenses	(165,528)	5.3%	(38,299)	6.1%	(51,617)	3.6%	(255,444)	4.9%
OTHER EXPENSES	(250,881)		(41,649)	100.0%	(450,891)	100.0%	(743,421)	100.0%
Other expenses	(226,706)	90.4%	(39,836)	95.6%	(114,317)	25.4%	(380,859)	51.2%
Extraordinary expenses	(24,175)	9.6%	(1,813)	4.4%	(336,574)	74.6%	(362,562)	48.8%
GROSS INCOME / LOSS	1,047,753	100.0%	484,917	100.0%	419,536	100.0%	1,952,206	100.0%
TAXES	106,366	100.0%	61,079	100.0%	81,151	100.0%	248,596	100.0%
NET INCOME AFTER TAXES	941,387	55.3%	423,838	24.9%	338,385	<i>19.9%</i>	1,703,610	100.0%

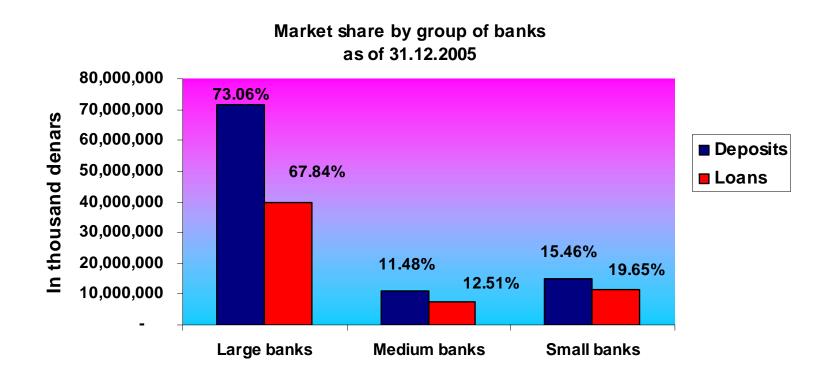
#### 3. Basic Indicators

in thousand of Denars

Group	Assets	Total balance and off- balance asset	Share in total balance and off-balance asset	Capital	Share in capital	Deposits	Loans	Financial result	Share in financial result	ROAA	ROAE	Share of foreign capital to total capital*
Large banks	92,835,378	105,535,059	67.73%	9,452,796	43.62%	71,540,020	39,963,718	941,387	55.26%	1.10%	10.40%	68.39%
Medium bank	17,244,816	18,256,432	11.72%	2,659,270	12.27%	11,239,732	7,367,124	423,838	24.88%	2.79%	16.11%	33.55%
Small banks	30,355,726	32,031,898	20.56%	9,557,569	44.11%	15,142,013	11,577,303	338,385	19.86%	1.23%	3.63%	46.43%
Total	140,435,920	155,823,389	100.00%	21,669,635	100.00%	97,921,765	58,908,145	1,703,610	100.00%	1.32%	8.11%	52.49%

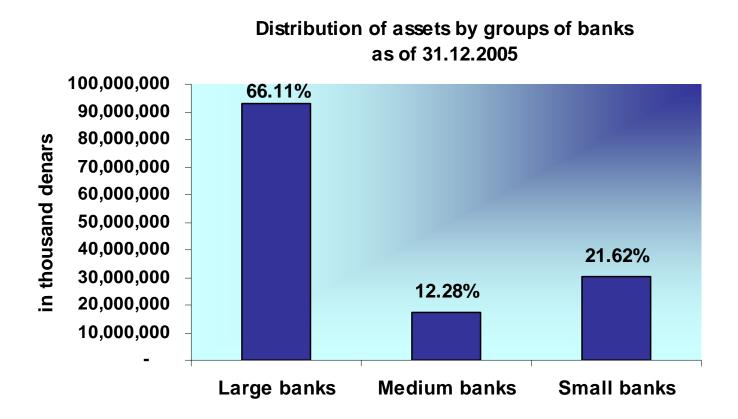
\*Total capital is total nominal value of issued (common and preference) shares

4. Market share by groups of banks



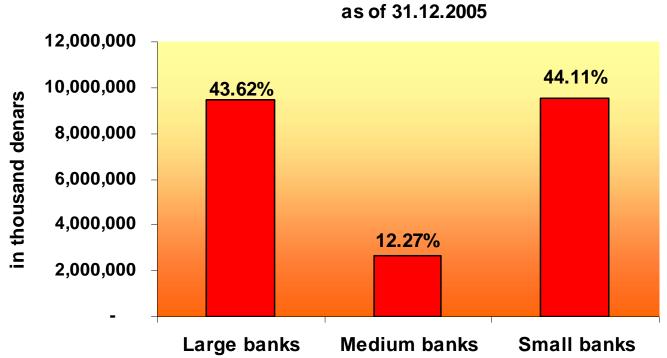
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5. Distribution of assets by groups of banks



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6. Distribution of capital by groups of banks



Distribution of capital by groups of banks as of 31.12.2005

## 7. Capital adequacy indicators

in thousand of Denars

Group	Net asset	Allocated Ioan Ioss provisions	Gross asset	Capital	Guarantee capital	Risk weighted assets	Aggregate open foreign exchange position	Capital ratio (net)	Capital ratio (gross)	Capital adequacy ratio
1	2	3	<i>4</i> =2+3	5	6	7	8	9=5/2	10=5/4	11=6/(7+8)
Large banks	92,835,378	8,351,599	101,186,977	9,452,796	9,358,699	60,641,994	7,675,355	10.18%	9.34%	13.70%
Medium bank	17,244,816	649,401	17,894,217	2,659,270	2,657,406	9,196,029	440,654	15.42%	14.86%	27.58%
Small banks	30,355,726	2,081,822	32,437,548	9,557,569	9,275,862	19,210,272	2,683,856	31.49%	29.46%	
Total	140,435,920	11,082,822	151,518,742	21,669,635	21,291,967	89,048,295	10,799,865	15.43%	14.30%	21.32%

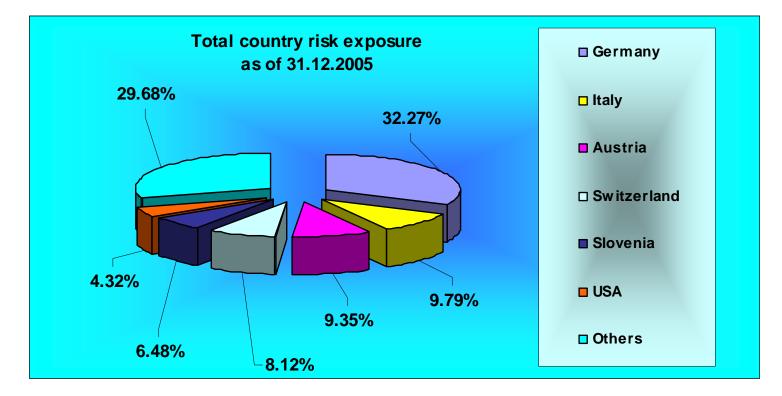
Capital	Number of banks						
Adequacy	31.12.2004	31.12.2005					
under 8%	0	0					
8 - 12%	0	0					
12 - 20%	4	4					
20 - 30%	3	5					
30 - 50%	9	5					
50 - 100%	5	6					
above 100	0	0					

## 8. Credit portfolio indicators

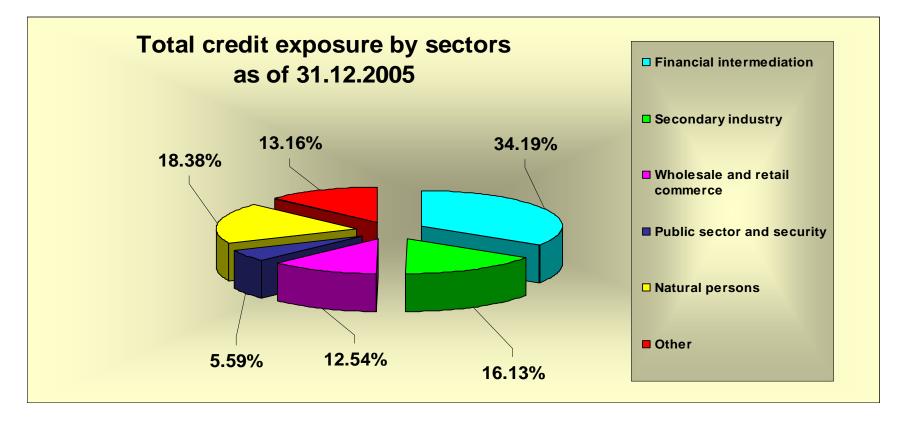
in thousand of Denars

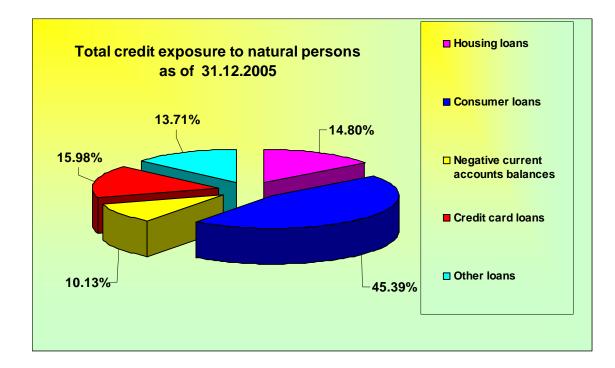
								Credit		
					Credit			exposure in		Credit
					exposure in	Credit		risk	Credit	exposure in
		Credit	Credit		risk categories	exposure in	Loan Loss	category	exposure in	risk categories
		exposure in	exposure in		C,D,E/ Total	risk category	Provision/	C,D,E/	risk	C,D,E (net)/
	Total credit	risk categories	risk category	Loan Loss	credit	E/ Total credit	Total credit	Guarantee	categories	Guarantee
Group	exposure	C,D,E	E	Provision	exposure	exposure	exposure	capital	C,D,E (net)	capital
Large banks	98,437,326	11,556,467	4,940,629	8,988,314	11.74%	5.02%	9.13%	123.48%	4,099,750	43.81%
Medium bank	15,944,959	976,269	191,502	678,545	6.12%	1.20%	4.26%	36.74%	552,942	20.81%
Small banks	26,313,611	2,763,341	1,271,101	2,086,066	10.50%	4.83%	7.93%	29.79%	911,893	9.83%
Total	140,695,896	15,296,076	6,403,232	11,752,925	10.87%	4.55%	8.35%	71.84%	5,564,585	26.13%

## 9. Total country risk exposure









#### 11. Total credit exposure to natural persons

## 12. Groups of banks

	Large banks (asset over 15 billion denars)		Medium banks (asset between 4,5 - 15 billion denars)		Small banks (asset lower than 4,5 billion denars)
	Komercijalna banka AD Skopje	1	Ohridska banka AD Ohrid		Postenska banka AD Skopje
2	Stopanska banka AD Skopje	2	Stopanska banka AD Bitola	2	Makedonska banka AD Skopje
3	Tutunska banka AD Skopje	3	ProKredit banka AD Skopje		Invest banka AD Skopje
		4			Izvozna i kreditna banka AD Skopje
		5			Alfa banka AD Skopje
		6			Sileks banka AD Skopje
		7			UNI banka AD Skopje
		8			Komercijalno Investiciona banka AD
		9			Tetovska banka AD Tetovo
					Internacionalna Privatna Bank AD Skopje
					Macedonian Bank for Development Promotion
				11	AD Skopje
				12	T.C. Ziraat Bankasi AD Skopje
					Teteks Kreditna banka AD Skopje
				14	Eurostandard banka AD Skopje