

NATIONAL BANK OF THE REPUBLIC OF MACEDONIA

# BANKING SYSTEM INDICATORS

# AS OF 31.12.2006

April, 2007

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#### 1. Balance sheet

#### in millionis of Denars

ASSETS	Large banks	%	Medium banks	%	Small banks	%	Total	%
CASH AND BALANCE WITH NBRM	7,341	6.4%	2,348	5.7%	1,476	8.4%	11.165	6.4%
Denar cash	5,765	78.5%	1,735	73.9%	1,305	88.4%	8,805	78.9%
Foreign currency cash	1,576	21.5%	612	26.1%	170	11.5%	2,358	21.1%
Precious metals and other kind of cash	.,		2				,	
SECURITIES REDISCOUNTED BY	-	0.0%	2	0.1%	1	0.0%	2	0.0%
NBRM	6,069	5.3%	2,204	5.3%	1,183	6.7%	9,456	5.4%
DEBT SECURITIES	8,071	7.0%	3,579	8.7%	1,629	9.2%	13,280	7.6%
Checks and bills of exchange	42	0.5%	56	1.6%	35	2.1%	133	1.0%
Government securities denar	12	0.070		1.070		2.170	100	1.070
nominated	5,612	69.5%	39	1.1%	43	2.6%	5,694	42.9%
Other debt securities	2,417	29.9%	3,484	97.3%	1,551	95.2%	7,452	56.1%
PLACEMENTS TO OTHER BANKS	32,336	28.1%	9,850	23.8%	5,008	28.4%	47,194	27.1%
Accounts with domestic banks	4,702	14.5%	1,610	16.3%	583	11.6%	6,895	14.6%
Accounts with foreign banks	27,041	83.6%	7,657	77.7%	2,111	42.2%	36,810	78.0%
Short-term loans and other claims on								
domestic banks and other financial		0.00/	100	4	101	0.00/		0.00/
institutions	57	0.2%	168	1.7%	164	3.3%	389	0.8%
Short-term loans and other claims on foreign and domestic banks in foreign								
currency	165	0.5%	412	4.2%	329	6.6%	906	1.9%
Long-term loans and other claims on	105	0.376	412	4.270	525	0.078	300	1.570
domestic banks and other financial								
institutions	294	0.9%	3	0.0%	824	16.4%	1,120	2.4%
Long-term loans and other claims on								
foreign banks and other financial								
institutions	-	0.0%	-	0.0%	823	16.4%	823	1.7%
Non-performing loans on banks	77	0.2%	1	0.0%	174	3.5%	252	0.5%
LOANS TO CLIENTS	54,355	47.2%	20,502	49.6%	4,770	27.1%	79,627	45.7%
Enterprises	34,413	63.3%	12,954	63.2%	2,602	54.5%	49,969	62.8%
Other customers	400	0.7%	61	0.3%	1	0.0%	461	0.6%
Households	19,183	35.3%	7,753	37.8%	2,341	49.1%	29,277	36.8%
Non-performing loans to clients	8,147	15.0%	883	4.3%	1,069	22.4%	10,099	12.7%
Reserves for potential loan losses	(7,788)	-14.3%	(1,149)	-5.6%	(1,243)	-26.1%	(10,179)	-12.8%
ACCRUED INTEREST AND OTHER								
ASSETS	2,713	2.4%	962	2.3%	1,385	7.9%	5,060	2.9%
Accrued interest	493	18.2%	204	21.3%	90	6.5%	788	15.6%
Non-accrual interest and other claims	0.040	404.00/	470	17.9%	454	32.8%	4.000	0.4.40/
Reserves for potential losses for	3,643	134.2%	172	17.9%	404	32.0%	4,269	84.4%
interest	(3,648)	-134.5%	(182)	-18.9%	(459)	-33.1%	(4,288)	-84.7%
Other claims	125	4.6%	176	18.3%	266	19.2%	568	11.2%
Foreclosures	2,034	75.0%	542	56.3%	1,084	78.2%	3,660	72.3%
Net commission relations	(27)	-1.0%	(1)	-0.1%	(97)	-7.0%	(125)	-2.5%
Other assets	93	3.4%	49	5.1%	47	3.4%	190	3.7%
SECURITIES INVESTMENTS	624	0.5%	262	0.6%	641	3.6%	1,527	0.9%
Securities in foreign currency								
available for sale	154	24.7%	2	0.8%	74	11.5%	230	15.0%
Equity investments in domestic	170				= - =		4 005	
currency	470	75.3%	260	99.2%	565	88.2%	1,295	84.8%
Reserves for purchased owned shares	-	0.0%	-	0.0%	2	0.4%	2	0.1%
FIXED ASSETS	3,610	3.1%		4.1%		9.0%		4.0%
Buildings	3,193	<b>3.1%</b> 88.4%	1,684 1,239	73.6%	<b>1,586</b> 1,534	96.7%	<b>6,880</b> 5,966	<b>4.0%</b> 86.7%
Equipment	2,479	68.7%	739	43.9%	691	43.5%	3,909	56.8%
Intangible investments	235	6.5%	140	8.3%	50	3.2%	425	6.2%
Other means of operation	88	2.4%	14	0.8%	15	0.9%	117	1.7%
Means of operation in preparation	171	4.7%	156	9.3%	27	1.7%	355	5.2%
Correction of value of fixed assets	(2,556)	-70.8%	(605)	-35.9%	(731)	-46.1%	(3,892)	-56.6%
Non-allocated reserves for					-			
potential losses	-	0.0%	(24)	-0.1%	(50)	-0.3%	(74)	0.0%
TOTAL ASSETS	115,120	100.0%	41,368	100.0%	17,627	100.0%	174,117	100.0%

#### in millions of Denars

LIABILITIES	Large banks	%	Medium banks	%	Small banks	%	Total	%
DEPOSITS OF BANKS	1,763	1.5%	1,852	4.5%	286	1.6%	3,902	2.2%
Denar sight deposits	155	8.8%	3	0.2%	31	10.7%	189	4.9%
Foreign currency sight deposits of domestic	303	17.2%	114	6.2%	4	1.4%	421	10.8%
Foreign currency sight deposits of foreign banks	223	12.6%	278	15.0%	-	0.0%	500	12.8%
Short-term denar deposits	718	40.7%	586	31.6%	113	39.4%	1,417	36.3%
Short-term foreign currency deposits	364	20.7%	871	47.0%	-	0.0%	1,235	31.7%
Long-term denar deposits	0	0.0%	1	0.0%	139	48.5%	140	3.6%
SIGHT DEPOSITS	42,158	<b>36.6</b> %	10,233	<b>24.7%</b>	<b>4</b> , 766	<b>27.0</b> %	57,157	<b>32.8</b> %
Denar sight deposits of enterprises	9,382	22.3%	2,581	25.2%	911	19.1%	12,874	22.5%
Denar sight deposits of public sector	468	1.1%	169	1.6%	454	9.5%	1,091	1.9%
Denar sight deposits of other customers	1,428	3.4%	335	3.3%	266	5.6%	2,029	3.5%
Denar sight deposits of citizens	7,539	17.9%	1,500	14.7%	1,334	28.0%	10,374	18.1%
Restricted denar deposits Foreign currency sight deposits of enterprises	342 6.012	0.8%	<u>165</u> 1,525	1.6% 14.9%	<u>19</u> 568	0.4%	527 8,105	0.9%
Foreign currency sight deposits of enterprises	16,401	38.9%	3,812	37.3%	1,189	24.9%	21,402	37.4%
Restricted foreign currency deposits	586	1.4%	145	1.4%	25	0.5%	756	1.3%
SHORT TERM DEPOSITS UP TO 1 YEAR	46,642	40.5%	13,296	32.1%	3,076	17.5%	63,015	36.2%
Denar short term deposits of enterprises	10,122	21.7%	3,603	27.1%	909	29.5%	14,633	23.2%
Denar short term deposits of public sector	415	0.9%	5	0.0%	40	1.3%	460	0.7%
Denar short term deposits of other customers	812	1.7%	71	0.5%	67	2.2%	950	1.5%
Denar short term deposits of citizens	10,047	21.5%	2,561	19.3%	1,273	41.4%	13,880	22.0%
Foreign currency short term deposits of								
enterprises Foreign currency short term deposits of other	5,607	12.0%	2,864	21.5%	19	0.6%	8,490	13.5%
customers	2,223	4.8%	487	3.7%	21	0.7%	2,731	4.3%
Foreign currency short term deposits of citizens	17,416	37.3%	3,707	27.9%	748	24.3%	21,870	34.7%
SHORT TERM BORROWINGS UP TO 1 YEAR AND ISSUED DEBT SECURITIES	76	0.1%	40	0.1%	114	0.6%	230	0.1%
Short-term denar borrowings of domestic banks	76	100.0%	30	75.4%	114	100.0%	221	95.7%
Short-term borrowings of foreign banks	-	0.0%	10	24.6%	-	0.0%	10	4.2%
OTHER LIABILITIES	1,616	1.4%	633	1.5%	246	1.4%	2,495	1.4%
Payable interest	329	20.4%	155	24.5%	40	16.1%	524	21.0%
Other liabilities in denars	680	42.0%	295	46.6%	140	56.7%	1,114	44.6%
Other liabilities in FX	322	20.0%	75	11.9%	17	6.8%	415	16.6%
Temporary accounts	285	17.6%	108	17.0%	50	20.3%	442	17.7%
LONG TERM DEPOSITS OVER 1 YEAR	1,707	1.5%	2,622	<b>6.3</b> %	767	4.4%	5,096	<b>2.9</b> %
Denar long term deposits of enterprises	235	13.8%	169	6.4%	74	9.6%	478	9.4%
Denar long term deposits of public sector	-	0.0%	49	1.9%	-	0.0%	49	1.0%
Denar long term deposits of other customers	32	1.9%	195	7.4%	175	22.8%	402	7.9%
Denar long term deposits of citizens	544	31.8%	715	27.3%	390	50.9%	1,649	32.4%
Foreign currency long term deposits of legal entities	0	0.0%	6	0.2%	-	0.0%	7	0.1%
Foreign currency long term deposits of other								
customers	248	14.5%	17	0.7%	1	0.1%	266	5.2%
Foreign currency long term deposits of citizens	648	37.9%	1,470	56.1%	127	16.6%	2,245	44.1%
LONG TERM BORROWINGS OVER 1 YEAR	8,836	7.7%	5,085	12.3%	1,540	8.7%	15,461	<b>8.9</b> %
Long term borrowings of NBRM	1,404	15.9%	874	17.2%	23	1.5%	2,301	14.9%
Long term denar borrowings of domestic banks	635	7.2%	117	2.3%	234	15.2%	986	6.4%
Long term foreign currency borrowings of domestic banks	320	3.6%	1,020	20.1%	34	2.2%	1,373	8.9%
Long term borrowings of foreign banks	4,505	51.0%	1,020	37.5%	1,143	74.2%	7,557	48.9%
Long term borrowings of other customers	435	4.9%	553	10.9%	89	5.8%	1,078	7.0%
Long term foreign currency borrowings of other customers		0.0%	459	9.0%		0.0%	459	3.0%
Long term borrowings of enterprises	-	0.0%		0.0%	17	1.1%	433	0.1%
Assumed long term foreign currency borrowings	1,538	17.4%	153	3.0%	-	0.0%	1,690	10.9%
PROVISIONS FOR OFF BALANCE SHEET	576	0.5%	50	0.1%	22	0.1%	648	0.4%
OWNED FUNDS	9,839	<b>8.5</b> %	6,735	<b>16.3%</b>	6,613	37.5%	23,187	13.3%
Equity capital	7,641	77.7%	5,856	86.9%	5,899	89.2%	19,396	83.7%
Reserve fund	2,037	20.7%	1,275	18.9%	333	5.0%	3,645	15.7%
Revaluation reserves	130	1.3%	4	0.1%	202	3.1%	335	1.4%
Unallocated profit from previous years	30	0.3%	151	2.2%	13	0.2%	194	0.8%
Other funds	1	0.0%	8	0.1%	399	6.0%	408	1.8%
Loss	-	0.0%	(558)	-8.3%	(108)	-1.6%	(666)	-2.9%
Current loss	-	0.0%	-	0.0%	(125)	-1.9%	(125)	-0.5%
GROSS INCOME / LOSS	1,907	1.7%	821	<b>2.0</b> %	197	1.1%	<i>2,925</i>	1.7%
TOTAL LIABILITIES	115,122	100.0%	41,368	100.0%	17,627	100.0%	174,117	100.0%

#### 2. Income statement

#### in millions of Denars

INCOME STATEMENT	Large banks	%	Medium banks	%	Small banks	%	Total	%
	<u> </u>							
INTEREST INCOME	6,114	100.0%	<i>2,099</i>	<b>100.0</b> %	1,340	100.0%	9,553	100.0%
Banks	547	8.9%	326	15.5%	180	13.4%	1,053	11.0%
Enterprises	2,502	40.9%	1,023	48.7%	415	31.0%	3,940	41.2%
Citizens	1,986	32.5%	575	27.4%	606	45.2%	3,167	33.2%
Other	1,207	19.7%	231	11.0%	177	13.2%	1,615	16.9%
Reversed interest	(128)	-2.1%	(56)	-2.7%	(38)	-2.8%	(222)	-2.3%
INTEREST EXPENSE	(2,236)	<b>100.0%</b>	(699)	100.0%	(376)	100.0%	(3,311)	100.0%
Banks	(494)	22.1%	(140)	20.0%	(32)	8.5%	(666)	20.1%
Enterprises	(625)	28.0%	(204)	29.2%	(44)	11.7%	(873)	26.4%
Citizens	(1,025)	45.8%	(274)	39.2%	(169)	44.9%	(1,468)	44.3%
Other	(92)	4.1%	(81)	11.6%	(131)	34.8%	(304)	9.2%
NET INTEREST INCOME	3,878	100.0%	1,400	100.0%	964	100.0%	6,242	100.0%
NET PROVISIONS	(1,255)	100.0%	(115)	100.0%	(253)	100.0%	(1,623)	100.0%
Provisions	(1,765)	140.6%	(211)	183.5%	(258)	102.0%	(2,234)	137.6%
Recovery, regarding provisions	510	-40.6%	120	-104.3%	55	-21.7%	685	-42.2%
Nonallocated provisions for								
potential losses	-	0.0%	(24)	20.9%	(50)	19.8%	(74)	4.6%
NET INTEREST INCOME AFTER							. ,	
PROVISIONS	2,623	100.0%	1,285	100.0%	711	100.0%	4,619	100.0%
NET FEES AND COMMISSION	,		,				,	
INCOME	2.015	100.0%	550	100.0%	409	100.0%	2.974	100.0%
Fees and commission income	2,228	110.6%	695	126.4%	521	127.4%	3,444	115.8%
Fees and commission expenses	(213)		(145)	-26.4%	(112)	-27.4%	(470)	-15.8%
DIVIDENDS	. ,	10.0%	15	100.0%	7	100.0%	( ) )	100.0%
		100.070	10	100.070	,	100.070	20	100.070
NET INCOME, REGARDING THE SECURITIES		100.00/		100.00/	10	100.00/		100.000
		100.0%	3	100.0%	16	<b>100.0%</b>	36	100.0%
NET CAPITAL INCOME		100.0%	11	100.0%	49	100.0%	190	100.0%
NET FX INCOME	321	100.0%	133	100.0%	38	100.0%	<b>492</b>	<b>100.0</b> %
OTHER INCOME	780	100.0%	227	100.0%	<i>2</i> 49	100.0%	1,256	100.0%
Other income	297	38.1%	83	<b>36.6</b> %	130	52.2%	510	40.6%
Extraordinary income	483	61.9%	144	63.4%	119	47.8%	746	59.4%
OPERATING EXPENSES	(3 567)	100.0%	(1,219)	100.0%	(1,239)	100.0%	(6 095)	100.0%
Salary	(1,690)	47.4%	(602)	49.4%	(569)	45.9%	(2.861)	47.5%
Depreciation	(494)	13.8%	(122)	10.0%	(129)	10.4%	(745)	12.4%
Material expenses	(434)	<b>6.1%</b>	(122)	7.1%	(129)	7.2%	(395)	6.6%
Services	(621)	17.4%	(260)	21.3%	(331)	26.7%	(1,212)	20.1%
Business trip expenses	(35)	1.1.1/0	(16)	1.3%	(16)	1.3%	(67)	1.1%
Dusiness tip expenses	(33)	1.070	(10)	1.370	(10)	1.570	(07)	1.170
Representation expenses	(177)	5.0%	(62)	5.1%	(68)	5.5%	(307)	5.1%
Deposit insurance premiums	(331)	9.3%	(62)	5.7%	(37)	3.0%	(437)	7.3%
· · ·								
OTHER EXPENSES	(248)		(90)	100.0%	(138)	100.0%		100.0%
Other expenses	(243)		(84)	93.3%	(135)	<b>97.8</b> %	(462)	97.1%
Extraordinary expenses	(5)	2.0%	(6)	6.7%	(3)	2.2%	(14)	2.9%
GROSS INCOME/LOSS	2,075	100.0%	914	100.0%	103	100.0%	3,092	100.0%
	l							
TAXES	168	1 <b>00.0</b> %	95	100.0%	<i>2</i> 9	100.0%	292	100.0%
	1							

#### 3. Basic Indicators

													in millions	of Denars	
			Total balance and off- balance sheet								Financial				Share of foreign capital to
Group	Assets	%	asset	%	Capital	%	Deposits	%	Net Loans	%	result	%	ROAA	ROAE	total capital
Large banks	115,122	66.12%	135,144	68.09%	9,686	43.52%	90,507	72.25%	54,355	68.26%	1,907	68.11%	1.80%	19.60%	74.20%
Medium bank	41,368	23.76%	44,523	22.43%	6,568	29.51%	26,151	20.88%	20,502	25.75%	819	29.25%	2.20%	12.90%	41.90%
Small banks	17,627	10.12%	18,823	9.48%	6,003	26.97%	8,609	6.87%	4,770	5.99%	74	2.64%	0.40%	1.10%	46.20%
Total	174,117	100.00%	198,490	100.00%	22,257	100.00%	125,267	100.00%	79,627	100.00%	2,800	100.00%	1.80%	12.30%	56.10%

### 4. Capital adequacy indicators

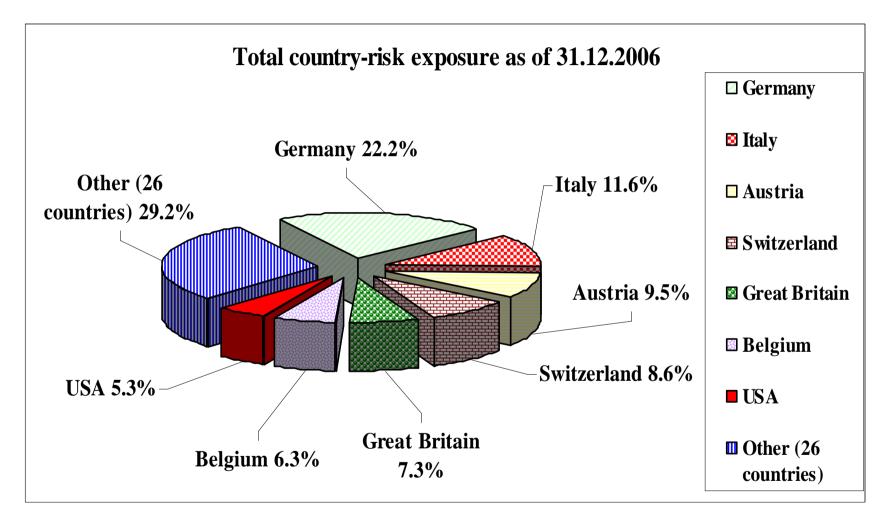
				of Denais
Group	Guarantee capital	Risk weighted assets	Aggregate open foreign exchange position	Capital adequacy ratio
1	2	3	4	5=2/(3+4)
Large banks	11,094	81,107	8,070	12.40%
Medium bank	6,696	26,574	1,510	23.80%
Small banks	5,814		872	49.80%
Total	23,604	118,480	10,452	18.30%

in millions of Denars

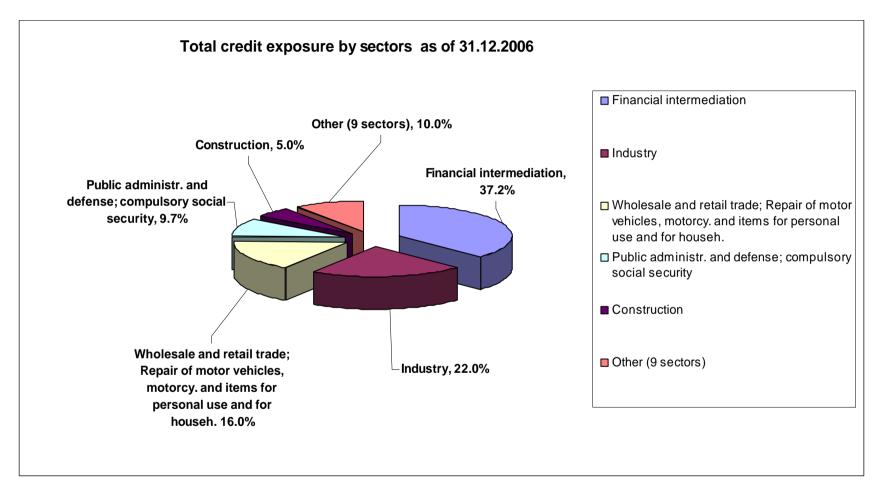
# 5. Credit portfolio indicators

	Total and H	Credit exposure in risk	Credit exposure in		Credit exposure in risk categories C,D,E/ Total	risk category	Loan Loss Provisions/	Credit exposure in risk category C,D,E/	Credit exposure in	Net credit exposure in risk categories C,D,E /
Group	Total credit exposure	categories C,D,E	risk category F	Loan Loss Provisions	credit exposure	E/ Total credit exposure	Total credit exposure	Guarantee capital	risk categories C,D,E (net)	Guarantee capital
Large banks	124,108		4,706	8,817	8.19%					31.10%
Medium bank	39,283	1,428	364	1,318	3.64%	0.93%	3.36%	21.30%	700	10.50%
Small banks	15,797	1,961	1,238	1,627	12.41%	7.84%	10.30%	33.70%	422	7.30%
Total	179,188	13,550	6,308	11,762	7.56%	3.52%	6.56%	57.40%	4,572	19.40%

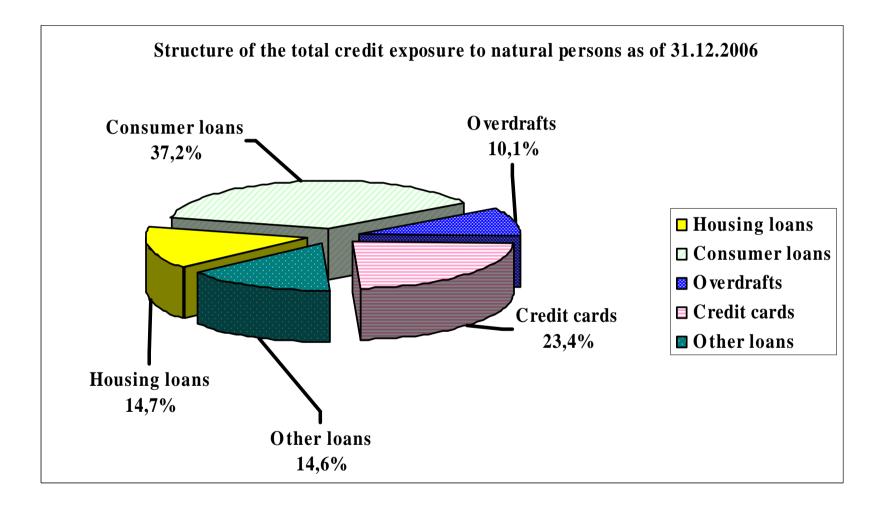
6. Country risk exposure



#### 7. Total credit exposure by sectors



8. Total credit exposure to natural persons



# 9. Groups of banks

	Large banks		Medium banks		Small banks
	(asset over 15 billion denars)		(asset between 4.5 - 15 billion		(asset lower than 4.5 billion denars)
			denars)		
1	Komercijalna banka AD Skopje	1	Alfa banka AD Skopje	1	Eurostandard banka AD Skopje
					Internacionalna privatna banka AD
2	NLB Tutunska banka AD Skopje	2	Investbanka AD Skopje	2	Skopje
					Komercijalno investiciona banka AD
3	Stopanska banka AD Skopje	3	Izvozna i kreditna banka AD Skopje	3	Kumanovo
					Macedonian Bank for Development
		4	Ohridska banka AD Ohrid	4	Promotion AD Skopje
		5	Prokredit banka AD Skopje	5	Makedonska banka AD Skopje
		6	Stopanska banka AD Bitola	6	Postenska banka AD Skopje
		7	UNI banka AD Skopje	7	Sileks banka AD Skopje
				8	T.C. Ziraat bankasi AD Skopje
				9	TTK banka AD Skopje

\* Banks are in alphabetical order

#### **10. Financial Soundness Indicators**

No.	Financial Soundness Indicators	31.12.2006	31.12.2005
	Capital adequacy		
1	Capital adequacy ratio	18.3%	21.3%
2	Tier I capital/RWA	18.9%	21.6%
	Asset quality		
3	Nonperforming loans/Total loans	11.2%	15.0%
4	Nonperforming loans net of provisions/Capital	0.7%	2.0%
5A	Total loans to residents/Total loans	98.9%	98.4%
5B	Total loans to nonresidents/Total loans	1.1%	1.6%
	Profitability		
6	ROAA-Financial result/Average assets	1.8%	1.2%
7	ROAE-Financial result/Average own funds	12.3%	7.5%
8	Net interest income/Gross income	57.1%	53.8%
9	Noninterest expenses/Gross income	63.6%	68.1%
	Liquidity risk		
10	Liquid assets/Total assets	37.1%	37.6%
10A	Highly liquid assets/Total assets	17.7%	14.9%
11	Liquid assets/Short-term liabilities	53.5%	67.9%
11A	Highly liquid assets/Short-term liabilities	25.6%	22.0%
	Sensitivity to market risk		
12	Open position in FX/Guarantee capital	44.3%	49.6%