

# BANKING SYSTEM INDICATORS

AS OF 30.06.2006

September, 2006

#### 1. Balance sheet

r	Large		Medium	T	111 (11	Jusanic	is of Denars	<u> </u>
ASSETS	banks	%	banks	%	Small banks	%	Total	%
CASH AND BALANCE WITH NBRM	4,906,759	5.0%	1,313,874	7.1%	2,391,084	7.2%	8,611,717	5.7%
Denar cash	3,800,904	77.5%	1,003,539	76.4%	1,959,649	82.0%	6,764,092	78.5%
Foreign currency cash	1,091,757	22.3%	310,335	23.6%	429,047	17.9%	1,831,139	21.3%
Precious metals and other kind of								
cash	14,098	0.3%	-	0.0%	2,388	0.1%	16,486	0.2%
SECURITIES REDISCOUNTED BY								
NBRM	4,629,094	4.7%	513,259	2.8%	1,593,250	4.8%	6,735,603	4.5%
DEBT SECURITIES	7,102,378	7.2%	2,385,566	12.9%	1,671,076	5.0%	11,159,020	7.4%
Checks and bills of exchange	33,119	0.5%	49,886	2.1%	38,396	2.3%	121,401	1.1%
Government securities denar		,.	10,000				1=1,101	,
nominated	5,886,599	82.9%	43,202	1.8%	58,907	3.5%	5,988,708	53.7%
Other debt securities	1,182,660	16.7%	2,292,478	96.1%	1,573,773	94.2%	5,048,911	45.2%
PLACEMENTS TO OTHER BANKS	29,218,345	29.8%	4,548,054	24.6%	7,923,263	23.8%	41,689,662	27.8%
Accounts with domestic banks	4,251,842	14.6%	700,491	15.4%	1,087,058	13.7%	6,039,391	14.5%
Accounts with foreign banks	24,684,094	84.5%		81.3%	4,840,542	61.1%		79.7%
Short-term loans and other claims on	24,004,094	04.5%	3,696,270	01.5%	4,040,342	01.176	33,220,906	19.176
domestic banks and other financial	74 404	0.00/	400.040	0.00/	004.004	0.00/	400 405	4.40/
institutions	71,461	0.2%	103,643	2.3%	264,021	3.3%	439,125	1.1%
Short-term loans and other claims on								
foreign and domestic banks in foreign								
currency	76,909	0.3%	44,258	1.0%	135,410	1.7%	256,577	0.6%
Long-term loans and other claims on								
domestic banks and other financial								
institutions	55,211	0.2%	2,562	0.1%	656,539	8.3%	714,312	1.7%
Long-term loans and other claims on								
foreign banks and other financial								
institutions	-	0.0%	-	0.0%	758,016	9.6%	758,016	1.8%
Non-performing loans on banks	78,828	0.3%	830	0.0%	181,677	2.3%	261,335	0.6%
LOANS TO CLIENTS	45,780,565	46.7%	8,583,498	46.5%	14,472,578	43.5%	68,836,641	45.9%
Enterprises	29,729,231	64.9%	6,381,735	74.3%	8,390,290	58.0%	44,501,256	64.6%
Other customers	380,943	0.8%	40,075	0.5%	18,751	0.1%	439,769	0.6%
Households	15,100,208	33.0%	2,523,791	29.4%	6,276,614	43.4%	23,900,613	34.7%
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Non-performing loans to clients	9,001,519	19.7%	256,166	3.0%	1,488,183	10.3%	10,745,868	15.6%
Reserves for potential loan losses	(8,431,336)	-18.4%	(618,269)	-7.2%	(1,701,260)	-11.8%	(10,750,865)	-15.6%
ACCRUED INTEREST AND OTHER	(0, 10 1,000)	101170	(0.0,200)	11270	(1,701,200)	111070	(10,100,000)	10.070
ASSETS	2,452,718	2.5%	377,724	2.0%	2,217,301	6.7%	5,047,743	3.4%
Accrued interest		17.9%	106,476	28.2%		8.0%	721,262	14.3%
Accided interest	438,121	17.9%	100,476	20.2%	176,665	0.0%	121,202	14.5%
Non apprual interest and other slaims	4 600 466	407.00/	107 104	22.70/	E40 700	22 20/	E 044 040	102.00/
Non-accrual interest and other claims	4,600,166	187.6%	127,424	33.7%	513,723	23.2%	5,241,313	103.8%
Reserves for potential losses for	(4.000.700)	400.00/	(404 705)	05.70/	(500.005)	00.00/	(5.000.740)	404.00/
interest	(4,630,700)		(134,705)	-35.7%	(523,335)		(5,288,740)	
Other claims	65,146	2.7%	18,487	4.9%	315,784	14.2%	399,417	7.9%
Foreclosures	1,848,721	75.4%	219,359	58.1%	1,819,295	82.0%	3,887,375	77.0%
Net commission relations	(35,023)	-1.4%	-	0.0%	(168,639)	-7.6%	(203,662)	-4.0%
Net internal relations	1	0.0%	-	0.0%	-	0.0%	1	0.0%
Other assets	166,286	6.8%	40,683	10.8%	83,808	3.8%	290,777	5.8%
SECURITIES INVESTMENTS	594,241	0.6%	80,019	0.4%	808,675	2.4%	1,482,935	1.0%
Securities in foreign currency								
available for sale	150,830	25.4%	1	0.0%	58,553	7.2%	209,383	14.1%
Equity investments in domestic	1							
currency	443,411	74.6%	79,778	99.7%	750,122	92.8%	1,273,311	85.9%
Reserves for purchased owned								
shares	-	0.0%	241	0.3%	-	0.0%	241	0.0%
FIXED ASSETS	3,458,514	3.5%	660,498	3.6%	2,326,856	7.0%	6,445,868	4.3%
Buildings	3,137,344	90.7%	470,112	71.2%	1,861,643	80.0%	5,469,099	84.8%
Equipment	2,381,954	68.9%	379,222	57.4%	968,782	41.6%	3,729,958	57.9%
Intangible investments	240,123	6.9%	50,457	7.6%	92,931	4.0%	383,511	5.9%
Other means of operation	61,471	1.8%	4,091	0.6%	49,213	2.1%	114,775	1.8%
Means of operation in preparation	111,674	3.2%	38,218	5.8%	368,170	15.8%	518,062	8.0%
mound of operation in preparation	111,074	J.Z /0	50,210	J.U /6	550,170	10.076	310,002	3.0 /6
Correction of value of fixed assets	(2,474,052)	-71.5%	(281 602)	-42.6%	(1,013,883)	-43.6%	(3 760 537)	-58.5%
Non-allocated reserves for	(2,414,002)	-11.5%	(281,602)	-42.0%	(1,013,003)	-43.0%	(3,769,537)	-50.5%
potential losses	(00.000)		(001)	0.007	(00.547)	اممما	(405 740)	
poteritiai iosses	(36,322)	0.0%	(901) 18,461,591	0.0% 100.0%	(98,517) 33,305,566		(135,740)	
TOTAL ASSETS	98,106,292	100.0%				100.0%	149,873,449	100.0%

	in thousands of Denars						)	
LIABILITIES	Large banks	%	Medium banks	%	Small banks	%	Total	%
DEPOSITS OF BANKS	1,286,210	1.3%	331,410	1.8%	1,171,113	3.5%	2,788,733	1.9%
Denar sight deposits	203,198	15.8%	2,383	0.7%	12,882	1.1%	218,463	7.8%
Foreign currency sight deposits of domestic	152,080	11.8%	53,300	16.1%	61,707	5.3%	267,087	9.6%
Foreign currency sight deposits of foreign banks	267,627	20.8%	7,324	2.2%	253,299	21.6%	528,250	18.9%
Short-term denar deposits	524,566 138,712	40.8% 10.8%	223,643 44,760	67.5% 13.5%	370,076 334,622	31.6% 28.6%	1,118,285 518,094	40.1% 18.6%
Short-term foreign currency deposits  Long-term denar deposits	27	0.0%	44,760	0.0%	138,527	11.8%	138,554	5.0%
SIGHT DEPOSITS	38,244,113	39.0%	5,852,052	31.7%	8,514,162	25.6%	52,610,327	35.1%
Denar sight deposits of enterprises	7,489,656	19.6%	985,775	16.8%	2,063,155	24.2%	10,538,586	20.0%
Denar sight deposits of public sector	465,670	1.2%	404,185	6.9%	292,090	3.4%	1,161,945	2.2%
Denar sight deposits of other customers	1,335,126	3.5%	160,136	2.7%	368,386	4.3%	1,863,648	3.5%
Denar sight deposits of citizens	7,190,155	18.8%	932,107	15.9%	1,777,841	20.9%	9,900,103	18.8%
Restricted denar deposits	196,842	0.5%	66,759	1.1%	111,920	1.3%	375,521	0.7%
Foreign currency sight deposits of enterprises	4,976,602	13.0%	572,773	9.8%	1,668,686	19.6%	7,218,061	13.7%
Foreign currency sight deposits of citizens	16,144,575	42.2%	2,604,258	44.5%	2,128,617	25.0%	20,877,450	39.7%
Restricted foreign currency deposits	445,487	1.2%	126,059	2.2%	103,467	1.2%	675,013	1.3%
SHORT TERM DEPOSITS UP TO 1 YEAR	36,925,037	37.6%	5,122,497	27.7%	7,507,523	22.5%	49,555,057	33.1%
Denar short term deposits of enterprises	7,397,825	20.0%	1,233,724	24.1%	1,675,690	22.3%	10,307,239	20.8%
Denar short term deposits of public sector	555,714	1.5%	4,438	0.1%	134,361	1.8%	694,513	1.4%
Denar short term deposits of other customers	452,797	1.2%	22,777	0.4%	302,764	4.0%	778,338	1.6%
Denar short term deposits of citizens	7,518,240	20.4%	833,324	16.3%	1,859,743	24.8%	10,211,307	20.6%
Foreign currency short term deposits of enterprises	4,607,129	12.5%	1,123,022	21.9%	1,035,615	13.8%	6,765,766	13.7%
Foreign currency short term deposits of other customers	267,644	0.7%	52,636	1.0%	373,817	5.0%	694,097	1.4%
Foreign currency short term deposits of citizens	16,125,688	43.7%	1,852,576	36.2%	2,125,533	28.3%	20.103.797	40.6%
SHORT TERM BORROWINGS UP TO 1 YEAR AND ISSUED DEBT SECURITIES	110,614	0.1%	100,000	0.5%	23,999	0.1%	234,613	0.2%
Short-term denar borrowings of domestic banks	110,579	100.0%	100,000	100.0%	14,211	59.2%	224,790	95.8%
Short-term borrowings of foreign banks	-	0.0%	-	0.0%	9,788	40.8%	9,788	4.2%
Short-term denar borrowings of other customers	35	0.0%	-	0.0%	-	0.0%	35	0.0%
OTHER LIABILITIES	1,607,346	1.6%	502,596	2.7%	732,146	2.2%	2,842,088	1.9%
Payable interest	310,740	19.3%	69,425	13.8%	89,393	12.2%	469,558	16.5%
Other liabilities in denars	633,879	39.4%	346,396	68.9%	470,539	64.3%	1,450,814	51.0%
Other liabilities in FX	518,842	32.3%	17,732	3.5%	88,055	12.0%	624,629	22.0%
Temporary accounts	143,885	9.0%	69,043	13.7%	84,159	11.5%	297,087	10.5%
LONG TERM DEPOSITS OVER 1 YEAR	1,453,745	1.5%	1,054,279	5.7%	1,901,257	5.7%	4,409,281	2.9%
Denar long term deposits of enterprises	385,643	26.5%	12,162	1.2%	341,724	18.0%	739,529	16.8%
Denar long term deposits of public sector	-	0.0%	48,361	4.6%	-	0.0%	48,361	1.1%
Denar long term deposits of other customers	19,394	1.3%	122,716	11.6%	313,000	16.5%	455,110	10.3%
Denar long term deposits of citizens	502,337	34.6%	395,346	37.5%	500,325	26.3%	1,398,008	31.7%
Foreign currency long term deposits of legal entities	404	0.0%	6,117	0.6%	-	0.0%	6,521	0.1%
Foreign currency long term deposits of other	2 400	0.20/	E 405	0.50/	1 (00	0.10/	10.422	0.20/
customers Foreign currency long term deposits of citizens	3,408 542,559	0.2% 37.3%	5,405 464,172	0.5% 44.0%	1,609 744,599	0.1% 39.2%	10,422 1,751,330	0.2% 39.7%
LONG TERM BORROWINGS OVER 1 YEAR	7,253,525	7.4%	2.393.313	13.0%	3,338,235	10.0%	12,985,073	8.7%
Long term borrowings of NBRM	1,373,715	18.9%	891,442	37.2%	25.812	0.8%	2,290,969	17.6%
Long term denar borrowings of domestic banks	466,493	6.4%	50,726	2.1%	217,968	6.5%	735,187	5.7%
Long term foreign currency borrowings of domestic banks	353,835	4.9%	256,421	10.7%	696,902	20.9%	1,307,158	10.1%
Long term borrowings of foreign banks	4,597,030	63.4%	797,092	33.3%	2,071,072	62.0%	7,465,194	57.5%
Long term borrowings of other customers	462,368	6.4%	-	0.0%	300,007	9.0%	762,375	5.9%
Long term foreign currency borrowings of other	,				,			
customers	-	0.0%	397,632	16.6%	-	0.0%	397,632	3.1%
Long term borrowings of enterprises	84	0.0%	-	0.0%	22,176	0.7%	22,260	0.2%
Assumed long term foreign currency borrowings PROVISIONS FOR OFF BALANCE SHEET	-	0.0%	-	0.0%	4,298	0.1%	4,298	0.0%
LIABILITIES OWNED FUNDS	631,541	0.6%	31,680	0.2%	47,868	0.1%	711,089	0.5%
	9,635,035	9.8%	2,852,422	15.5%	9,779,982	29.4%	22,267,439	14.9%
Equity capital	7,641,459	79.3%	2,529,809	88.7%	9,435,625	96.5%	19,606,893	88.1%
Reserve fund	1,920,731 140,317	19.9% 1.5%	250,637	8.8% 0.0%	1,420,513 204,898	14.5% 2.1%	3,591,881 345,548	16.1%
Revaluation reserves Unallocated profit from previous years	30,110	0.3%	333 76,594	2.7%	44,693	0.5%	151,397	1.6% 0.7%
Other funds	1,082	0.5%	70,394	0.0%	167,935	1.7%	169,017	0.7%
Loss	(62,342)	-0.6%	(4,050)	-0.1%	(956,783)	-9.8%	(1,023,175)	-4.6%
Non-allocated reserves for potential losses	(36,322)	-0.4%	(901)	0.0%	(98,517)	-1.0%	(135,740)	-0.6%
Current loss	-	0.0%	-	0.0%	(438,382)	-4.5%	(438,382)	-2.0%
GROSS INCOME / LOSS	959,126	1.0%	221,342	1.2%	289,281	0.9%	1,469,749	1.0%
TOTAL LIABILITIES	98,106,292	100.0%		100.0%	33,305,566	100.0%	149,873,449	100.0%
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#### 2. Income statement

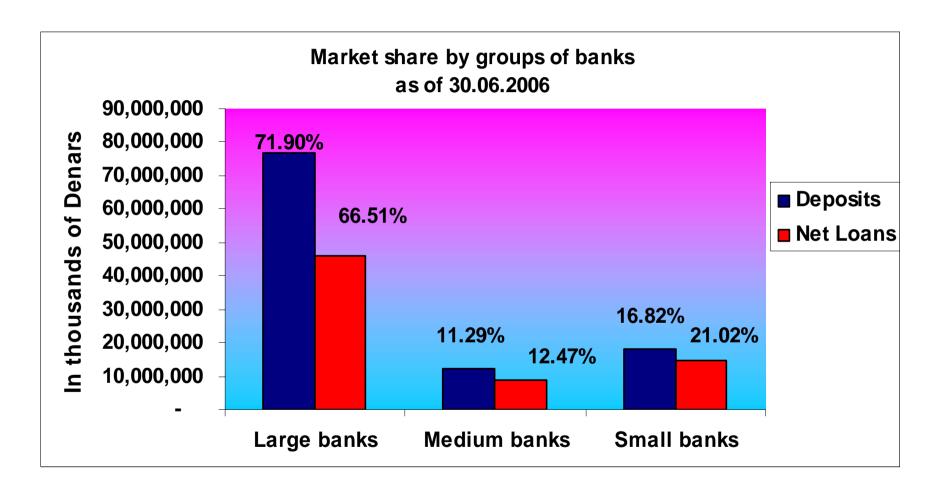
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INCOME STATEMENT	Large banks	%	Medium banks	%	Small banks	%	Total	%
INTEREST INCOME	2,835,469	100.0%	704,995	100.0%	937,706	100.0%	4,478,170	100.0%
Banks	271,312	9.6%	118,155	16.8%	153,331	16.4%	542,798	12.1%
Enterprises	1,162,462	41.0%	339,429	48.1%	357,899	38.2%	1,859,790	41.5%
Citizens	936,872	33.0%	192,912	27.4%	366,195	39.1%	1,495,979	33.4%
Other	513,342	18.1%	61,115	8.7%	97,982	10.4%	672,439	15.0%
Reversed interest	(48,519)	-1.7%	(6,616)	-0.9%	(37,701)	-4.0%	(92,836)	-2.1%
INTEREST EXPENSE	(1,191,996)	100.0%	(235,887)	100.0%	(308,431)	100.0%	(1,736,314)	100.0%
Banks	(222,627)	18.7%	(28,862)	12.2%	(48,445)	15.7%	(299,934)	17.3%
Enterprises	(310,613)	26.1%	(72,288)	30.6%	(54,520)	17.7%	(437,421)	
Citizens	(460,346)	38.6%	(78,864)	33.4%	(121,583)	39.4%	(660,793)	38.1%
Other	(39,701)	3.3%	(33,570)	14.2%	(55,255)	17.9%	(128,526)	7.4%
Insurance premium	(158,709)	13.3%	(22,303)	9.5%	(28,628)	9.3%	(209,640)	12.1%
NET INTEREST INCOME	1,643,473	100.0%	469,108	100.0%	629,275	100.0%	2,741,856	100.0%
NET PROVISIONS	(687,047)	100.0%	(39,043)	100.0%	(156,760)	100.0%	(882,850)	100.0%
Provisions	(934,307)	136.0%	(48,058)	123.1%	(226,864)	144.7%	(1,209,229)	137.0%
Recovery, regarding provisions	247,260	-36.0%	9,015	-23.1%	70,104	-44.7%	326,379	-37.0%
NET INTEREST INCOME AFTER PROVISIONS	956,426	100.0%	430,065	100.0%	472,515	100.0%	1,859,006	100.0%
NET FEES AND COMMISSION INCOME	955,188	100.0%	135,694	100.0%	334,542	100.0%	1,425,424	100.0%
Fees and commission income	1.046.529	109.6%	160,635	118.4%	424,774	127.0%	1.631.938	114.5%
Fees and commission expenses	(91,341)	-9.6%	(24,941)	-18.4%	(90,232)	-27.0%	(206,514)	
DIVIDENDS	2,365	100.0%	882	-	12,313	100.0%	15,560	100.0%
NET INCOME, REGARDING THE SECURITIES	41,073	100.0%	-	-	1,413	100.0%	42,486	100.0%
NET CAPITAL INCOME		100.0%	11	_	(177,919)	100.0%	(124,551)	
NET FX INCOME	137,578		45,209	100.0%	40,364	100.0%	223,151	100.0%
OTHER INCOME	- ,	100.0%	15,536	100.0%	154,156	100.0%	585,089	100.0%
Other income	223,472	53.8%	11,234	72.3%	86,221	55.9%	320.927	54.9%
Extraordinary income	191,925	46.2%	4,302	27.7%	67,935	44.1%	264,162	45.1%
OPERATING EXPENSES	(1.499.069)		(385,337)	100.0%	(728,351)	100.0%	(2,612,757)	
	( ) ) /		( ) /		<u> </u>			
Salary	(768,587) (253,607)	51.3% 16.9%	(194,504) (40,880)	50.5% 10.6%	(365,658) (85,734)	50.2% 11.8%	(1,328,749)	
Depreciation  Material expenses	(91,682)	6.1%	(30,056)	7.8%	(85,734)	7.4%	(175,969)	6.7%
Material expenses Services	(296,625)	19.8%	(89,914)	23.3%	(187,097)	25.7%	(573,636)	
Business trip expenses	(14,252)	1.0%	(5,327)	1.4%	(10,553)	1.4%	(30,132)	
•		5.0%		6.4%	(25,078)	3.4%		
Representation expenses  OTHER EXPENSES	(74,316) (103,189)		(24,656) (20,718)	100.0%	(258,134)	100.0%	(124,050) (382,041)	1
	(100,914)	97.8%	(20,718)	97.3%	(61,932)	24.0%	(183,009)	
Other expenses  Extraordinary expenses	(2,275)	2.2%	(555)	2.7%	(196,202)	76.0%	(183,009)	
GROSS INCOME / LOSS	( ' /		\ /		\ / /			
GROSS INCOME / LOSS	959,126	100.0%	221,342	100.0%	(149,101)	100.0%	1,031,367	100.0%

#### 3. Basic Indicators

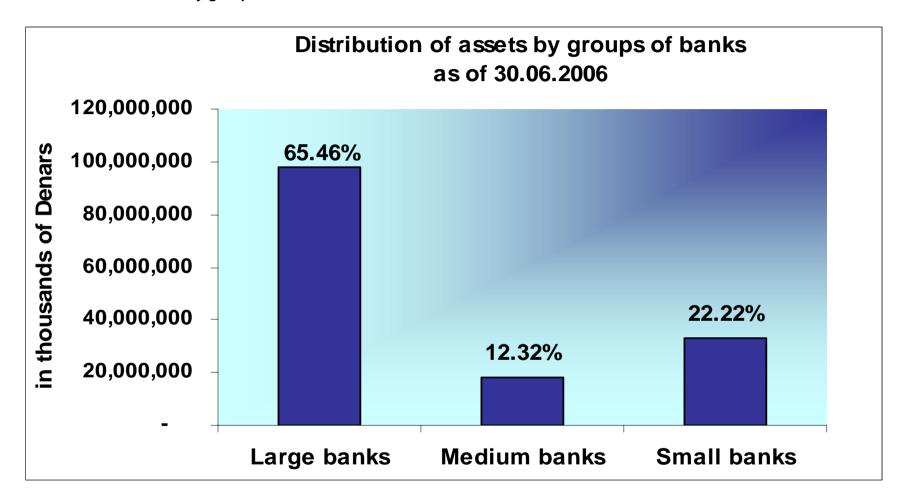
Group	Assets	Total balance and off- balance asset	%	Capital	%	Deposits	Net Loans	Financial result	%	ROAA	ROAE	Share of foreign capital to total capital*
Group	ASSELS	Dalatice asset	/0	Capitai	/0	Deposits	Net Loans	resuit	/0	KOAA	KUAE	Capitai
Large banks	98,106,292	113,730,389	66.94%	9,466,336	43.78%	76,622,895	45,780,565	959,126	93.00%	2.01%	19.93%	71.94%
Medium bank	18,461,591	20,195,392	11.89%	2,784,089	12.88%	12,028,828	8,583,498	221,342	21.46%	2.48%	15.91%	34.92%
Small banks	33,305,566	35,978,117	21.18%	9,370,829	43.34%	17,922,942	14,472,578	(149,101)	-14.46%	-0.94%	-3.02%	45.88%
Total	149,873,449	169,903,898	100.00%	21,621,254	100.00%	106,574,665	68,836,641	1,031,367	100.00%	1.42%	9.26%	53.64%

<sup>\*</sup> Total capital is total nominal value of issued (common and preference) shares.

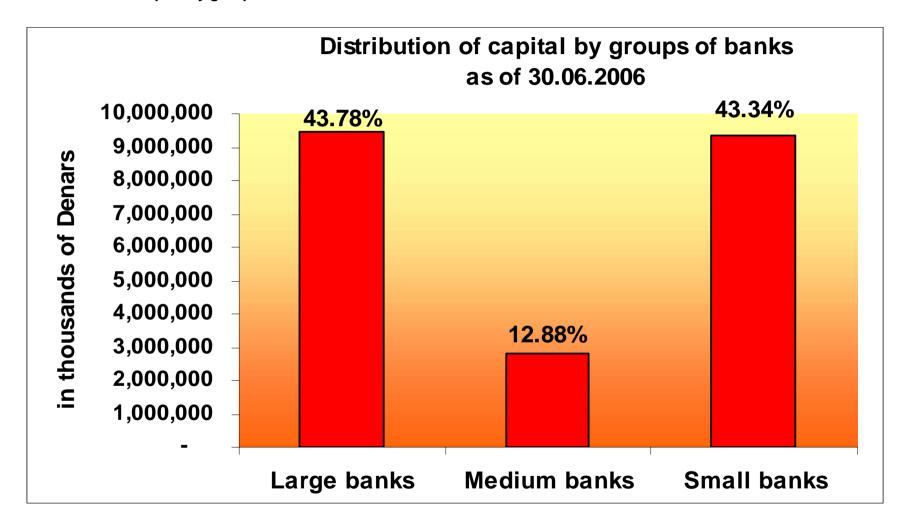
#### 4. Market share by groups of banks



#### 5. Distribution of assets by groups of banks



#### 6. Distribution of capital by groups of banks



## 7. Capital adequacy indicators

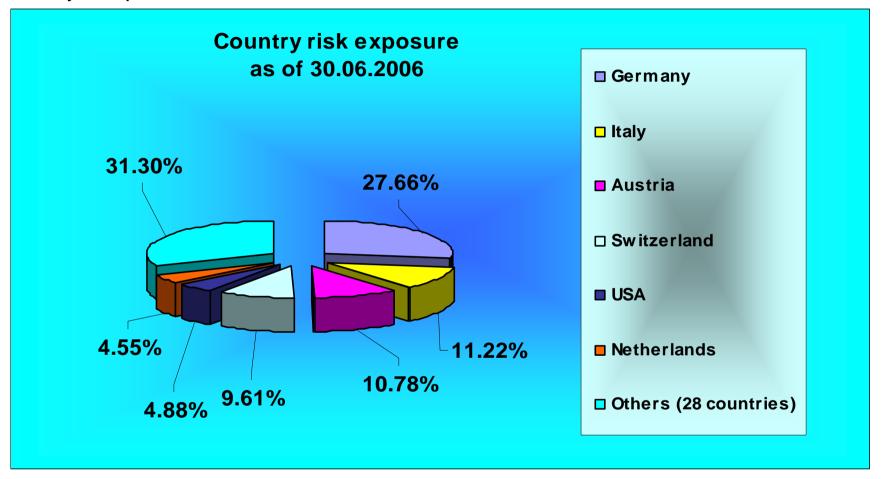
Group	Assets	Capital	Guarantee capital	Risk weighted assets	Aggregate open foreign exchange position	Capital ratio	Capital adequacy ratio
1	2	3	4	5	6	7=3/2	8=4/(5+6)
Large banks	98,106,292	9,466,336	9,920,012	67,381,071	8,935,528	9.65%	13.00%
Medium bank	18,461,591	2,784,089	2,907,944	10,998,158	305,325	15.08%	25.73%
Small banks	33,305,566	9,370,829	9,256,717	23,010,156	1,967,466	28.14%	37.06%
Total	149,873,449	21,621,254	22,084,673	101,389,385	11,208,319	14.43%	19.61%

Capital	Number of banks
Adequacy	30.06.2006
under 8%	0
8 - 12%	1
12 - 20%	5
20 - 30%	4
30 - 50%	4
50 - 100%	6
above 100%	0

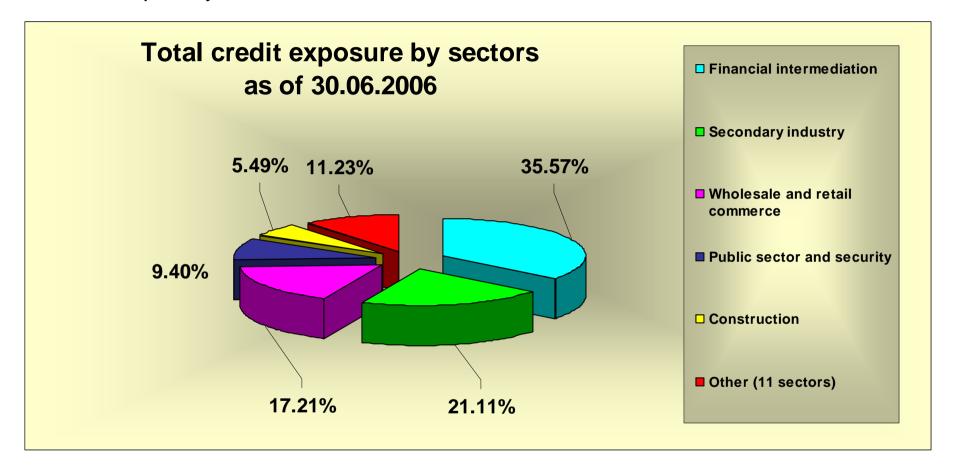
## 8. Credit portfolio indicators

								Credit		
					Credit			exposure in		
					exposure in	Credit		risk	Credit	
		Credit	Credit		risk categories	exposure in	Loan Loss	category	exposure in	
		exposure in	exposure in		C,D,E/ Total	risk category	Provisions/	C,D,E/	risk	Net credit exposure in risk
	<b>Total credit</b>	risk categories	risk category	Loan Loss	credit	E/ Total credit	Total credit	Guarantee	categories	categories C,D,E /
Group	exposure	C,D,E	E	Provisions	exposure	exposure	exposure	capital	C,D,E (net)	Guarantee capital
Large banks	106,931,389	11,851,813	5,622,883	9,771,042	11.08%	5.26%	9.14%	119.47%	3,944,354	39.76%
Medium bank	17,794,592	683,961	132,022	716,124	3.84%	0.74%	4.02%	23.52%	362,422	12.46%
Small banks	30,337,325	2,845,704	1,223,572	2,182,646	9.38%	4.03%	7.19%	30.74%	976,625	10.55%
Total	155,063,306	15,381,478	6,978,477	12,669,812	9.92%	4.50%	8.17%	69.65%	5,283,401	23.92%

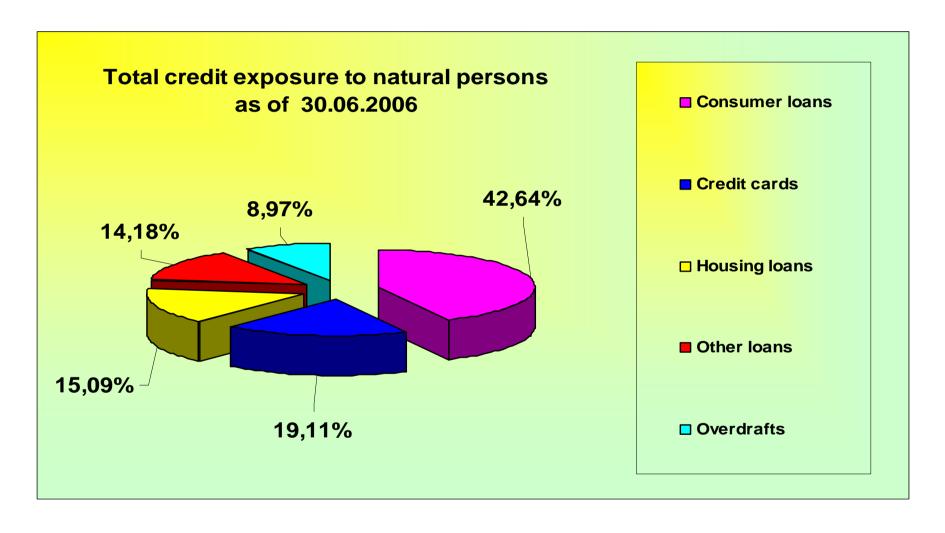
#### 9. Country risk exposure



#### 10. Total credit exposure by sectors



#### 11. Total credit exposure to natural persons



# 12. Groups of banks

Large banks (assets over 15 billion denars)	Medium banks (assets between 4,5 - 15 billion denars)	Small banks (assets lower than 4,5 billion denars)
1 Komercijalna banka AD Skopje	1 Ohridska banka AD Ohrid	1 Alfa banka AD Skopje
2 NLB Tutunska banka AD	2 ProKredit banka AD Skopje	2 Eurostandard banka AD Skopje
3 Stopanska banka AD Skopje	3 Stopanska banka AD Bitola	3 Internacionalna Privatna Bank AD Skopje
		4 Invest banka AD Skopje
		5 Izvozna i kreditna banka AD Skopje
		6 Komercijalno Investiciona banka AD Kumanovo
		7 Skopje
		8 Makedonska banka AD Skopje
		9 Postenska banka AD Skopje
		10 Sileks banka ADSkopje
		11 T.C. Ziraat Bankasi AD Skopje
		12 Teteks Kreditna banka AD Skopje
		13 Tetovska banka AD Tetovo
		14 UNI banka AD Skopje